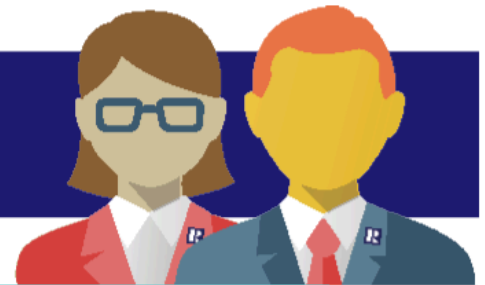


MARKET ONE SHEET January 2019

PROVIDES A QUICK OVERVIEW OF MA MARKET & TRENDS



MARKET ANALYSIS

- Statewide single-family home closed sales down while median prices are up and remaining close to \$400,000
- Condominium closed sales down and median price are up
- Lowest number of single-family homes for sale in the month of January since MAR began reporting in 2004
- Condominiums for sale saw an increase for the first time in 34 months

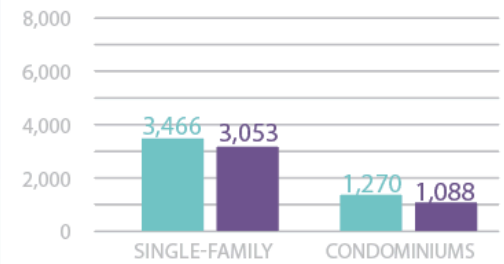
REALTOR® CONFIDENCE INDEXES

	JAN 2018	JAN 2019
MARKET	74.52	52.11
PRICE	73.81	60.84

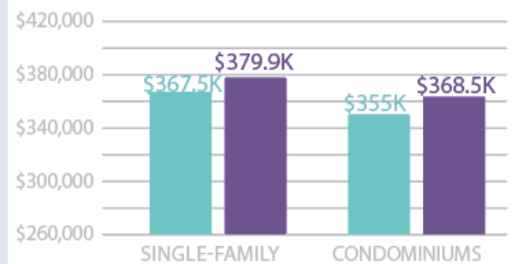
Based on a scale of zero to 100

CLOSED SALES

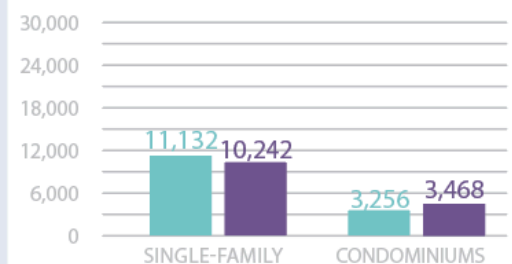
SALES



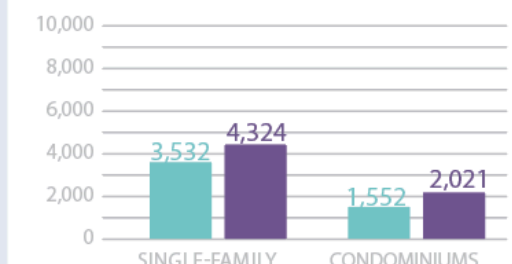
MEDIAN PRICE



INVENTORY



NEW LISTINGS



■ JAN '18 ■ JAN '19

PENDING HOME SALES



	JAN 2018	JAN 2019
SINGLE-FAMILY SALES	3,026	3,667
MEDIAN PRICE	\$367,500	\$379,900
CONDOMINIUMS SALES	1,258	1,545
MEDIAN PRICE	\$355,000	\$369,900



MASSACHUSETTS ASSOCIATION OF REALTORS®

