Massachusetts Association of Realtors®

Single Family Home Sales and Selling Prices

Regional Comparisons for 1st Quarter of 2008 vs. 1st Quarter of 2007

Sales

Region	2007	2008	Percentage Change
Cape Cod	690	595	-13.8%
Central	1,374	959	-30.2%
Greater Boston	2,036	1,350	-33.7%
Northeast	1,626	1,177	-27.6%
Southeast	348	265	-23.9%
South Shore	1,420	993	-30.1%
West	1,130	843	-25.4%
STATEWIDE	8,624	6,182	-28.3%

Median Selling Prices

Region	2007	2008	Percentage Change
Cape Cod	$ 370,000	$ 357,500	-3.4%
Central	$ 273,000	$ 250,000	-8.4%
Greater Boston	$ 450,000	$ 433,250	-3.7%
Northeast	$ 363,500	$ 340,000	-6.5%
Southeast	$ 280,000	$ 240,000	-14.3%
South Shore	$ 329,900	$ 310,000	-6.0%
West	$ 208,000	$ 200,000	-3.8%
STATEWIDE	$ 339,900	$ 315,000	-7.3%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of April 15, 2008.

MASSACHUSETTS ASSOCIATION OF REALTORS
HOME SALES AND SELLING PRICES

	2008 First Quarter			2007 First Quarter		
	Single Family sales	***Median Selling Price***	***Average Selling Price***	***Single Family sales***	***Median Selling Price***	***Average Selling Price***
N. Bristol Cty	198	$308,700	$329,515	335	$ 319,000	$338,181
Tri-County	314	$258,500	$282,056	438	$ 297,750	$321,272
Plymouth-S Shore	481	$359,000	$451,587	647	$ 367,000	$457,595
SOUTH SHORE	**993**	**$310,000**	**$373,638**	**1420**	**$ 329,900**	**$387,374**
Gr. Fall River	113	$250,000	$293,555	133	$ 285,000	$305,786
Gr. New Bedford	152	$235,000	$274,732	215	$ 275,000	$327,819
SOUTHEAST	**265**	**$240,000**	**$282,759**	**348**	**$ 280,000**	**$319,398**
BOSTON	**1350**	**$433,250**	**$596,896**	**2036**	**$ 450,000**	**$612,888**
CAPE COD	**595**	**$357,500**	**$571,508**	**690**	**$ 370,000**	**$523,522**
E. Middlesex	212	$366,875	$392,866	294	$ 380,750	$414,023
Northeast	419	$310,000	$363,043	598	$ 340,000	$400,005
Gr. Newburyport	84	$409,950	$522,591	118	$ 398,000	$434,785
North Shore	462	$334,950	$405,720	616	$ 366,500	$448,943
NORTHEAST	**1177**	**$340,000**	**$396,553**	**1626**	**$ 363,500**	**$423,603**
Worcester Regional	692	$257,250	$292,174	988	$ 282,250	$322,855
North Central Mass.	267	$230,000	$262,526	386	$ 249,000	$291,817
CENTRAL	**959**	**$250,000**	**$283,919**	**1374**	**$ 273,000**	**$314,136**
Berkshire Cty	159	$215,000	$320,602	175	$ 209,500	$310,257
Pioneer Valley	684	$196,750	$220,610	955	$ 208,000	$226,122
WEST	**843**	**$200,000**	**$239,469**	**1130**	**$ 208,000**	**$239,152**
STATEWIDE	**6,182**	**$315,000**	**$409,690**	**8,624**	**$ 339,900**	**$424,506**

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