Massachusetts Association of Realtors®

Condominium Sales and Selling Prices

Regional Comparisons for 1st Quarter of 2008 vs. 1st Quarter of 2007

Sales

Region	2007	2008	Percentage Change
Cape Cod	144	147	2.1%
Central	383	247	-35.5%
Greater Boston	2,073	1,336	-35.6%
Northeast	932	530	-43.1%
Southeast	73	38	-47.9%
South Shore	514	301	-41.4%
West	179	168	-6.1%
STATEWIDE	4,298	2,767	-35.6%

Median Selling Prices

Region	2007	2008	Percentage Change
Cape Cod	$ 277,500	$ 263,750	-5.0%
Central	$ 193,900	$ 187,500	-3.3%
Greater Boston	$ 348,000	$ 345,000	-0.9%
Northeast	$ 230,000	$ 222,750	-3.2%
Southeast	$ 159,900	$ 149,150	-6.7%
South Shore	$ 231,150	$ 226,500	-2.0%
West	$ 154,050	$ 149,750	-2.8%
STATEWIDE	$ 274,000	$ 263,000	-4.0%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of April 15, 2008.

MASSACHUSETTS ASSOCIATION OF REALTORS
HOME SALES AND SELLING PRICES

	2008 First Quarter			2007 First Quarter		
	Condo Sales	***Median Selling Price***	***Average Selling Price***	***Condo Sales***	***Median Selling Price***	***Average Selling Price***
N. Bristol Cty	59	$ 209,900	$218,397	118	$ 214,250	$225,033
Tri-County	87	$ 205,000	$207,373	152	$ 220,500	$227,599
Plymouth-S Shore	155	$ 253,500	$310,019	244	$ 260,000	$275,858
SOUTH SHORE	**301**	**$ 226,500**	**$262,391**	**514**	**$ 231,150**	**$249,919**
Gr. Fall River	27	$ 120,000	$137,074	44	$ 139,000	$157,477
Gr. New Bedford	11	$ 279,900	$283,209	29	$ 272,000	$269,235
SOUTHEAST	**38**	**$ 149,150**	**$179,376**	**73**	**$ 159,900**	**$201,874**
BOSTON	**1336**	**$ 345,000**	**$435,966**	**2073**	**$ 348,000**	**$434,176**
CAPE COD	**147**	**$ 263,750**	**$319,298**	**144**	**$ 277,500**	**$313,971**
E. Middlesex	70	$ 297,500	$286,648	95	$ 260,000	$279,833
Northeast	199	$ 204,900	$219,252	353	$ 210,000	$218,837
Gr. Newburyport	51	$ 285,000	$310,939	67	$ 269,900	$297,486
North Shore	210	$ 222,000	$234,767	417	$ 237,500	$255,264
NORTHEAST	**530**	**$ 222,750**	**$243,124**	**932**	**$ 230,000**	**$247,006**
Worcester Regional	194	$ 186,250	$204,477	304	$ 203,000	$218,890
North Central Mass.	53	$ 187,600	$224,142	79	$ 183,500	$188,890
CENTRAL	**247**	**$ 187,500**	**$208,697**	**383**	**$ 193,900**	**$212,702**
Berkshire Cty	15	$ 235,000	$250,867	18	$ 180,000	$229,414
Pioneer Valley	153	$ 143,900	$169,960	161	$ 152,900	$164,543
WEST	**168**	**$ 149,750**	**$177,184**	**179**	**$ 154,050**	**$171,067**
STATEWIDE	**2,767**	**$ 263,000**	**$334,425**	**4,298**	**$ 274,000**	**$332,887**

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