

Massachusetts Association of Realtors®

Single Family Home Sales and Selling Prices

Regional Comparisons for 1st Quarter of 2010 vs. 1st Quarter of 2011

<u>Region</u>	<u>Sales</u>		<u>Percentage Change</u>
	<u>2010</u>	<u>2011</u>	
Cape Cod	558	327	-41.4%
Central	1,086	966	-11.0%
Greater Boston	1,415	1331	-5.9%
Northeast	1,267	1192	-5.9%
Southeast	318	286	-10.1%
South Shore	1,142	1090	-4.6%
West	864	832	-3.7%
STATEWIDE	6,650	6024	-9.4%

<u>Region</u>	<u>Median Selling Prices</u>		<u>Percentage Change</u>
	<u>2010</u>	<u>2011</u>	
Cape Cod	\$ 331,225	\$ 350,000	5.7%
Central	\$ 217,750	\$ 200,000	-8.2%
Greater Boston	\$ 402,000	\$ 417,500	3.9%
Northeast	\$ 320,000	\$ 308,950	-3.5%
Southeast	\$ 215,000	\$ 195,000	-9.3%
South Shore	\$ 278,300	\$ 266,272	-4.3%
West	\$ 181,500	\$ 170,000	-6.3%
STATEWIDE	\$ 284,000	\$ 276,250	-2.7%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of April 16, 2011.

MASSACHUSETTS ASSOCIATION OF REALTORS
HOME SALES AND SELLING PRICES

Single-Family Sales Regions	Q1 - 2011				Q1 - 2010			
	Single-Family Sales	Total \$ Volume	Median Selling Price	Average Selling Price	Single-Family Sales	Total \$ Volume	Median Selling Price	Average Selling Price
Cape Cod	327	\$ 155,191,441	\$ 350,000	\$474,592	558	\$ 250,240,572	\$ 331,225	\$ 448,460
Central	966	\$ 225,162,140	\$ 200,000	\$233,087	1086	\$ 264,254,926	\$ 217,750	\$ 243,329
Greater Boston	1331	\$ 778,724,096	\$ 417,500	\$585,067	1415	\$ 746,652,221	\$ 402,000	\$ 527,669
Northeast	1192	\$ 424,202,214	\$ 308,950	\$355,874	1267	\$ 472,432,685	\$ 320,000	\$ 372,875
Southeast	286	\$ 72,190,632	\$ 195,000	\$252,415	318	\$ 76,088,561	\$ 215,000	\$ 239,272
South Shore	1090	\$ 339,426,756	\$ 266,272	\$311,401	1142	\$ 360,960,207	\$ 278,300	\$ 316,077
West	832	\$ 178,777,600	\$ 170,000	\$214,877	864	\$ 184,317,622	\$ 181,500	\$ 213,331
Statewide	6024	\$2,173,674,879	\$ 276,250	\$360,836	6650	\$ 2,354,946,794	\$ 284,000	\$ 354,127
<i>Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of April 16, 2011.</i>								