Massachusetts Association of Realtors®

Single Family Home Sales and Selling Prices

Regional Comparisons for Year End 2010 vs. Year End 2009

Sales

Region	2009	2010	Percentage Change
Cape Cod	2,904	3,119	7.4%
Central	6,050	5,744	-5.1%
Greater Boston	8,652	8,799	1.7%
Northeast	7,150	7,164	0.2%
Southeast	1,642	1,582	-3.7%
South Shore	6,316	6,057	-4.1%
West	4,993	4,771	-4.4%
STATEWIDE	37,707	37,236	-1.2%

Median Selling Prices

Region	2009	2010	Percentage Change
Cape Cod	$320,000	$343,000	7.2%
Central	$220,000	$226,950	3.2%
Greater Boston	$434,000	$457,500	5.4%
Northeast	$325,000	$337,000	3.7%
Southeast	$222,950	$222,500	-0.2%
South Shore	$285,000	$285,000	0.0%
West	$185,000	$190,000	2.7%
STATEWIDE	$290,000	$302,500	4.3%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of January 16, 2011.

Massachusetts Association of Realtors®

Condominium Sales and Selling Prices

Regional Comparisons for Year End 2010 vs. Year End 2009

Sales

Region	2009	2010	Percentage Change
Cape Cod	444	648	45.9%
Central	1,263	1,258	-0.4%
Greater Boston	8,164	8,087	-0.9%
Northeast	2,919	2,798	-4.1%
Southeast	152	151	-0.7%
South Shore	1,625	1,541	-5.2%
West	718	694	-3.3%
STATEWIDE	15,285	15,177	-0.7%

Median Selling Prices

Region	2009	2010	Percentage Change
Cape Cod	$245,000	$248,500	1.4%
Central	$160,000	$165,000	3.1%
Greater Boston	$330,000	$350,000	6.1%
Northeast	$203,000	$203,500	0.2%
Southeast	$143,750	$140,000	-2.6%
South Shore	$205,000	$203,000	-1.0%
West	$153,000	$154,000	0.7%
STATEWIDE	$252,000	$268,000	6.3%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of January 19, 2011.

MASSACHUSETTS ASSOCIATION OF REALTORS(R)
YEAR END 2010

Single-Family Sa	YE 2010				YE 2009			
Regions	**Single-Family Sales**	***Total $ Volume***	***Median Selling Price***	***Average Selling Price***	**Single-Family Sales**	***Total $ Volume***	***Median Selling Price***	***Average Selling Price***
Cape Cod	3119	$1,492,839,785	343,000	$478,628	2904	$1,275,730,178	320,000	$439,301
Central	5744	$1,501,842,404	226,950	$261,463	6050	$1,509,027,365	220,000	$249,426
Greater Boston	8799	$5,121,496,440	457,500	$582,054	8652	$4,752,474,072	434,000	$549,292
Northeast	7164	$2,774,827,378	337,000	$387,329	7150	$2,613,603,242	325,000	$365,539
Southeast	1582	$408,914,458	222,500	$258,479	1642	$418,129,142	222,950	$254,646
South Shore	6057	$2,042,217,548	285,000	$337,167	6316	$2,026,260,817	285,000	$320,814
West	4771	$1,062,285,360	190,000	$222,655	4993	$1,070,521,679	185,000	$214,405
Statewide	37236	$14,404,423,373	$302,500	$386,841	37707	$13,665,746,495	$290,000	$362,419

Condo Sales	YE 2010				YE 2009			
Regions	***Condo Sales***	***Total $ Volume***	***Median Selling Price***	***Average Selling Price***	***Condo Sales***	***Total $ Volume***	***Median Selling Price***	***Average Selling Price***
Cape Cod	648	$ 188,689,575	248,500	$291,188	444	$126,418,873	245,000	$284,727
Central	1258	$ 231,022,039	165,000	$183,642	1,263	$218,038,574	160,000	$172,635
Greater Boston	8087	$ 3,557,109,043	350,000	$439,855	8164	$3,218,924,002	330,000	$394,283
Northeast	2798	$ 629,711,259	203,500	$225,058	2919	$645,741,230	203,000	$221,220
Southeast	151	$ 26,035,062	140,000	$172,418	152	$25,603,827	143,750	$168,446
South Shore	1541	$ 362,936,611	203,000	$235,520	1625	$356,512,010	205,000	$219,392
West	694	$ 120,739,387	154,000	$173,976	718	$127,066,597	153,000	$176,973
Statewide	15177	$ 5,116,242,976	$268,000	$337,105	15285	$ 4,718,305,113	$252,000	$308,689

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of January 16, 2011.