Massachusetts Association of Realtors®

Single Family Home Sales and Selling Prices

Regional Comparisons for 1st Quarter of 2009 vs. 1st Quarter of 2010

Sales

Region	2009	2010	Percentage Change
Cape Cod	501	558	11.4%
Central	923	1,086	17.7%
Greater Boston	1,118	1,415	26.6%
Northeast	1,070	1,267	18.4%
Southeast	255	318	24.7%
South Shore	1,012	1,142	12.8%
West	732	864	18.0%
STATEWIDE	5,611	6,650	18.5%

Median Selling Prices

Region	2009	2010	Percentage Change
Cape Cod	$ 282,500	$ 331,225	17.2%
Central	$ 195,300	$ 217,750	11.5%
Greater Boston	$ 382,500	$ 402,000	5.1%
Northeast	$ 297,750	$ 320,000	7.5%
Southeast	$ 215,000	$ 215,000	0.0%
South Shore	$ 256,500	$ 278,300	8.5%
West	$ 170,000	$ 181,500	6.8%
STATEWIDE	$ 256,000	$ 284,000	10.9%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of April 16, 2010.

Massachusetts Association of Realtors®

Condominium Sales and Selling Prices

Regional Comparisons for 1st Quarter of 2009 vs. 1st Quarter of 2010

Sales

Region	2009	2010	Percentage Change
Cape Cod	78	116	48.7%
Central	226	253	11.9%
Greater Boston	1107	1518	37.1%
Northeast	447	580	29.8%
Southeast	25	31	24.0%
South Shore	256	306	19.5%
West	94	133	41.5%
STATEWIDE	2233	2937	31.5%

Median Selling Prices

Region	2009	2010	Percentage Change
Cape Cod	$ 192,500	$ 249,000	29.4%
Central	$ 131,000	$ 162,500	24.0%
Greater Boston	$ 300,500	$ 332,000	10.5%
Northeast	$ 182,000	$ 199,900	9.8%
Southeast	$ 100,000	$ 100,000	0.0%
South Shore	$ 199,000	$ 205,000	3.0%
West	$ 151,500	$ 165,000	8.9%
STATEWIDE	$ 215,000	$ 252,500	17.4%

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MASSACHUSETTS ASSOCIATION OF REALTORS
HOME SALES AND SELLING PRICES

Single-Family Sales	Q1 - 2010				Q1 - 2009			
Regions	**Single-Family Sales**	***Total $ Volume***	***Median Selling Price***	***Average Selling Price***	**Single-Family Sales**	***Total $ Volume***	***Median Selling Price***	***Average Selling Price***
Cape Cod	558	$250,240,572	$331,225	$448,460	501	$199,538,345	$282,500	$398,280
Central	1086	$264,254,926	$217,750	$243,329	923	$203,935,936	$195,300	$220,949
Greater Boston	1415	$746,652,221	$402,000	$527,669	1118	$554,261,452	$382,500	$495,762
Northeast	1267	$472,432,685	$320,000	$372,875	1070	$378,621,797	$297,750	$353,852
Southeast	318	$76,088,561	$215,000	$239,272	255	$58,439,360	$215,000	$229,174
South Shore	1142	$360,960,207	$278,300	$316,077	1012	$297,685,504	$256,500	$294,156
West	864	$184,317,622	$181,500	$213,331	732	$140,759,782	$170,000	$192,295
Statewide	6650	$2,354,946,794	$284,000	$354,127	5611	$1,833,242,176	$256,000	$326,723

Condo Sales	Q1 - 2010				Q1 - 2009			
Regions	***Condo Sales***	***Total $ Volume***	***Median Selling Price***	***Average Selling Price***	***Condo Sales***	***Total $ Volume***	***Median Selling Price***	***Average Selling Price***
Cape Cod	116	$ 32,241,950	$249,000	$277,948	78	$ 10,625,245	$192,500	$136,221
Central	253	$ 44,997,057	$162,500	$177,854	226	$ 33,370,794	$131,000	$147,658
Greater Boston	1518	$ 648,416,983	$332,000	$427,152	1107	$ 402,596,994	$300,500	$363,683
Northeast	580	$ 126,289,103	$199,900	$217,740	447	$ 88,639,850	$182,000	$198,299
Southeast	31	$ 5,329,729	$100,000	$171,927	25	$ 3,519,210	$100,000	$140,768
South Shore	306	$ 68,002,898	$205,000	$222,232	256	$ 53,497,256	$199,000	$208,974
West	133	$ 24,922,455	$165,000	$187,387	94	$ 16,338,650	$151,500	$173,815
Statewide	2937	$ 950,200,175	$252,500	$323,527	2233	$ 608,587,999	$215,000	$272,543

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