Massachusetts Association of Realtors®

Multi Family Unit Sales and Selling Prices

Regional Comparisons for Year-end 2010 vs. Year-end of 2009

Sales

Region	2009	2010	Percentage Change
Cape Cod	74	24	-67.6%
Central	963	926	-3.8%
Greater Boston	2,155	1,943	-9.8%
Northeast	1,482	1,240	-16.3%
Southeast	682	611	-10.4%
South Shore	476	451	-5.3%
West	793	704	-11.2%
STATEWIDE	6,625	5,899	-11.0%

Median Selling Prices

Region	2009	2010	Percentage Change
Cape Cod	$ 236,250	$ 314,000	32.9%
Central	$ 130,000	$ 140,000	7.7%
Greater Boston	$ 305,000	$ 350,000	14.8%
Northeast	$ 180,000	$ 205,000	13.9%
Southeast	$ 186,950	$ 210,000	12.3%
South Shore	$ 135,500	$ 145,000	7.0%
West	$ 100,000	$ 109,900	9.9%
STATEWIDE	$ 190,000	$ 215,000	13.2%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of January 16, 2011.

Massachusetts Association of REALTORS(R)
2010 vs. 2009 Multi-Family Sales Data

	2010				2009			
RegionName	**SalesCount**	**MedianPrice**	**Volume**	**Average Price**	**Sales Count**	**Median Price**	**Volume**	**Average Price**
Cape Cod	24	$314,000	$2,564,000	$106,833	74	$236,250	$14,787,511	$199,831
Central	926	$140,000	$32,922,798	$35,554	963	$130,000	$135,061,792	$140,251
Greater Boston	1943	$350,000	$218,850,496	$112,635	2155	$305,000	$786,595,376	$365,009
Northeast	1240	$205,000	$67,685,310	$54,585	1482	$180,000	$309,212,791	$208,646
South Shore	611	$210,000	$30,488,657	$49,900	682	$186,950	$148,199,131	$217,301
Southeast	451	$145,000	$20,223,184	$44,841	476	$135,500	$71,943,007	$151,141
West	704	$109,900	$21,173,336	$30,076	793	$100,000	$95,031,203	$119,838
Total:	**5899**	**$215,000**	**$393,907,781**	**$66,775**	**6625**	**$190,000**	**$1,560,830,811**	**$235,597**

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