Massachusetts Association of Realtors®

Condominium Sales and Selling Prices

Regional Comparisons for 4th Quarter of 2009 vs. 4th Quarter of 2008

Sales

Region	2008	2009	Percentage Change
Cape Cod	141	205	45.4%
Central	282	378	34.0%
Greater Boston	1,561	2,133	36.6%
Northeast	634	874	37.9%
Southeast	32	46	43.8%
South Shore	339	497	46.6%
West	156	223	42.9%
STATEWIDE	3,145	4,356	38.5%

Median Selling Prices

Region	2008	2009	Percentage Change
Cape Cod	$ 259,500	$ 267,500	3.1%
Central	$ 173,000	$ 169,900	-1.8%
Greater Boston	$ 325,000	$ 324,500	-0.2%
Northeast	$ 220,000	$ 204,000	-7.3%
Southeast	$ 142,000	$ 283,000	99.3%
South Shore	$ 226,250	$ 161,500	-28.6%
West	$ 170,500	$ 155,000	-9.1%
STATEWIDE	$ 245,000	$ 246,000	0.4%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of January 15, 2009.

MASSACHUSETTS ASSOCIATION OF REALTORS
FOURTH QUARTER 2008

	2009 Fourth Quarter								2008 Fourth Quarter							
	Single family sales	*Single family Volume*	*Median Selling Price*	*Average Selling Price*	*Condo Sales*	*Condo Volume*	*Median Selling Price*	*Average Selling Price*	*Single family sales*	*Single family Volume*	*Median Selling Price*	*Average Selling Price*	*Condo Sales*	*Condo Volume*	*Median Selling Price*	*Average Selling Price*
N. Bristol Cty	350	$100,937,791	$270,000	$288,394	74	$14,290,629	$184,000	$193,117	286	$81,394,453	$266,500	$284,596	58	$12,877,979	$201,250	$222,034
Tri Cty./Brockton	602	$148,790,171	$235,000	$247,160	154	$29,045,525	$194,950	$188,607	538	$137,635,446	$240,000	$255,828	102	$19,953,747	$207,000	$195,625
Plymouth-S Shore	813	$327,119,301	$333,000	$402,361	269	$67,734,986	$230,000	$251,803	624	$240,203,672	$328,000	$384,942	179	$46,461,686	$225,000	$259,562
SOUTH SHORE	**1765**	**$576,847,263**	**$225,050**	**$326,826**	**497**	**$111,071,140**	**$161,500**	**$223,483**	**1448**	**$459,233,571**	**$284,500**	**$317,150**	**339**	**$79,293,412**	**$226,250**	**$233,904**
Gr. Fall River	198	$46,964,338	$229,950	$237,194	32	$4,285,006	$139,500	$133,906	135	$34,156,410	$239,900	$253,010	18	$2,735,800	$158,000	$151,989
Gr. New Bedford	306	$87,159,518	$220,000	$284,835	14	$3,855,371	$320,750	$275,384	236	$67,155,435	$225,000	$284,557	14	$2,811,280	$108,250	$200,806
SOUTHEAST	**504**	**$134,123,856**	**$283,000**	**$266,119**	**46**	**$8,140,377**	**$283,000**	**$176,965**	**371**	**$101,311,845**	**$230,000**	**$273,078**	**32**	**$5,547,080**	**$142,000**	**$173,346**
BOSTON	2284	$1,248,423,722	**$425,000**	**$546,595**	2133	$848,397,160	**$324,500**	**$397,748**	**1750**	**$944,917,041**	**$406,500**	**$539,953**	**1,561**	**$629,487,603**	**$325,000**	**$403,259**
CAPE COD	889	$420,237,955	**$338,900**	**$472,709**	205	$60,204,423	**$267,500**	**$293,680**	**666**	**$322,708,955**	**$325,000**	**$484,548**	**141**	**$39,485,300**	**$259,500**	**$280,038**
E. Middlesex	356	$144,569,631	$380,000	$406,094	118	$31,896,917	$242,000	$270,313	292	$113,700,868	$368,500	$389,387	85	$22,859,354	$235,000	$268,934
Northeast	722	$245,329,256	$300,825	$339,791	314	$60,556,074	$182,000	$192,854	593	$195,336,025	$285,000	$329,403	244	$49,061,856	$182,500	$201,073
Gr. Newburyport	102	$41,619,967	$365,000	$408,039	62	$16,639,555	$264,950	$268,380	93	$35,995,605	$327,500	$387,050	46	$11,953,296	$257,500	$259,854
North Shore	799	$315,057,102	$317,500	$394,314	380	$84,960,879	$210,000	$223,581	621	$234,239,543	$299,000	$377,197	259	$59,611,713	$215,000	$230,161
NORTHEAST	**1979**	**$746,575,956**	**$329,000**	**$377,249**	**874**	**$194,053,425**	**$204,000**	**$222,029**	**1599**	**$579,272,041**	**$311,000**	**$362,271**	**634**	**$143,486,219**	**$220,000**	**$226,319**
Gr. Worcester	1262	$336,701,768	$233,241	$266,800	290	$53,881,792	$175,500	$185,799	927	$240,459,976	$228,000	$259,396	224	$38,254,498	$155,500	$170,779
N. Central	511	$116,471,298	$200,000	$227,928	88	$15,217,219	$160,500	$172,923	385	$86,161,133	$195,000	$223,795	58	$10,116,114	$149,000	$174,416
CENTRAL	**1773**	**$453,173,066**	**$225,000**	**$255,597**	**378**	**$69,099,011**	**$169,900**	**$182,802**	**1312**	**$326,621,109**	**$220,000**	**$248,949**	**282**	**$48,370,612**	**$173,000**	**$171,527**
Berkshire Cty	238	$58,066,306	$175,000	$243,976	19	$5,842,594	$225,000	$307,505	190	$55,645,975	$212,750	$292,874	14	$3,726,700	$197,500	$266,193
Pioneer Valley	1196	$243,956,019	$182,700	$203,977	204	$35,456,820	$153,900	$173,808	862	$180,584,010	$187,700	$209,494	142	$23,647,650	$149,900	$166,533
WEST	**1434**	**$302,022,325**	**$180,000**	**$210,615**	**223**	**$41,299,414**	**$155,000**	**$185,199**	**1052**	**$236,229,985**	**$190,000**	**$224,553**	**156**	**$27,374,350**	**$170,500**	**$175,477**
STATEWIDE	**10,628**	**$3,881,404,143**	**$290,000**	**$365,206**	**4,356**	**$1,332,264,950**	**$246,000**	**$305,846**	**8,198**	**$2,970,294,547**	**$285,000**	**$362,319**	**3,145**	**$973,044,576**	**$245,000**	**$309,394**

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