Massachusetts Association of Realtors®

Condominium Sales and Selling Prices

2nd Quarter Regional Comparisons

Sales

Region	2008	2009	Percentage Change
Cape Cod	185	153	-17.3%
Central	386	277	-28.2%
Greater Boston	2,609	2,126	-18.5%
Northeast	857	692	-19.3%
Southeast	48	35	-27.1%
South Shore	425	392	-7.8%
West	237	183	-22.8%
STATEWIDE	4,802	3858	-19.7%

Median Selling Prices

Region	2008	2009	Percentage Change
Cape Cod	$255,000	$214,333	-15.9%
Central	$250,000	$160,000	-36.0%
Greater Boston	$360,000	$339,950	-5.6%
Northeast	$345,000	$205,000	-40.6%
Southeast	$250,000	$145,000	-42.0%
South Shore	$310,100	$204,950	-33.9%
West	$210,000	$143,000	-31.9%
STATEWIDE	$285,000	$261,121	-8.4%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of July 16, 2009.

MASSACHUSETTS ASSOCIATION OF REALTORS
QUARTERLY HOUSING DATA

	2009 Second Quarter				2008 Second Quarter			
	Condo Sales	***Total $ Volume***	***Median Selling Price***	***Average Selling Price***	***Condo Sales***	***Total $ Volume***	***Median Selling Price***	***Average Selling Price***
N. Bristol Cty	69	$13,057,694	$183,000	$189,242	78	$17,913,075	$218,945	$229,655
Tri-County/Brockton	117	$20,798,225	$339,950	$177,763	141	$27,458,732	$200,000	$194,743
Plymouth-S Shore	206	$51,787,889	$230,000	$251,398	206	$76,905,956	$250,000	$373,330
SOUTH SHORE	**392**	**$85,643,808**	**$204,950**	**$218,479**	**425**	**$122,277,763**	**$310,100**	**$287,712**
Gr. Fall River	23	$2,967,490	$137,500	$129,021	32	$4,108,100	$116,500	$128,378
Gr. New Bedford	12	$2,437,200	$210,000	$203,100	16	$3,856,300	$219,900	$241,019
SOUTHEAST	**35**	**$5,404,690**	**$145,000**	**$154,420**	**48**	**$7,964,400**	**$250,000**	**$165,925**
GREATER BOSTON	**2,126**	**$839,344,107**	**$339,950**	**$394,800**	**2,609**	**$1,187,466,348**	**$360,000**	**$455,142**
CAPE COD	**153**	**$39,897,724**	**$214,333**	**$260,769**	**185**	**$64,779,080**	**$255,000**	**$350,157**
E. Middlesex	98	$27,918,800	$269,500	$284,886	89	$26,155,145	$285,900	$293,878
Northeast	256	$51,219,629	$180,000	$200,077	284	$61,134,305	$192,750	$215,262
Gr. Newburyport	55	$17,051,757	$288,000	$310,032	89	$28,024,911	$282,500	$314,887
North Shore	283	$59,699,264	$197,500	$210,951	395	$98,380,283	$239,000	$249,064
NORTHEAST	**692**	**$155,889,450**	**$205,000**	**$225,274**	**857**	**$213,694,644**	**$345,000**	**$249,352**
Worcester Regional	221	$39,234,682	$167,000	$177,532	323	$66,673,756	$195,000	$206,420
North Central Mass.	56	$8,593,650	$142,000	$153,458	63	$12,757,274	$162,000	$202,496
CENTRAL	**277**	**$47,828,332**	**$160,000**	**$172,665**	**386**	**$79,431,030**	**$250,000**	**$205,780**
Berkshire Cty	13	$2,951,500	$160,000	$227,038	25	$7,413,080	$237,500	$296,523
Pioneer Valley	170	$27,610,042	$142,500	$162,412	212	$37,448,954	$155,000	$176,646
WEST	**183**	**$30,561,542**	**$143,000**	**$167,003**	**237**	**$44,862,034**	**$210,000**	**$189,291**
STATEWIDE	**3,858**	**$1,204,569,653**	**$261,121**	**$312,226**	**4,802**	**$1,720,475,299**	**$285,000**	**$358,283**

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