

Massachusetts Association of Realtors®

Condominium Sales and Selling Prices

2nd Quarter Regional Comparisons

<u>Region</u>	<u>Sales</u> <u>2008</u>	<u>2009</u>	<u>Percentage</u> <u>Change</u>
Cape Cod	185	153	-17.3%
Central	386	277	-28.2%
Greater Boston	2,609	2,126	-18.5%
Northeast	857	692	-19.3%
Southeast	48	35	-27.1%
South Shore	425	392	-7.8%
West	237	183	-22.8%
STATEWIDE	4,802	3858	-19.7%

Median Selling Prices

<u>Region</u>	<u>2008</u>	<u>2009</u>	<u>Percentage</u> <u>Change</u>
Cape Cod	\$255,000	\$214,333	-15.9%
Central	\$250,000	\$160,000	-36.0%
Greater Boston	\$360,000	\$339,950	-5.6%
Northeast	\$345,000	\$205,000	-40.6%
Southeast	\$250,000	\$145,000	-42.0%
South Shore	\$310,100	\$204,950	-33.9%
West	\$210,000	\$143,000	-31.9%
STATEWIDE	\$285,000	\$261,121	-8.4%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of July 16, 2009.

MASSACHUSETTS ASSOCIATION OF REALTORS
QUARTERLY HOUSING DATA

	2009 Second Quarter				2008 Second Quarter			
	Condo Sales	Total \$ Volume	Median Selling Price	Average Selling Price	Condo Sales	Total \$ Volume	Median Selling Price	Average Selling Price
N. Bristol Cty	69	\$13,057,694	\$183,000	\$189,242	78	\$17,913,075	\$218,945	\$229,655
Tri-County/Brockton	117	\$20,798,225	\$339,950	\$177,763	141	\$27,458,732	\$200,000	\$194,743
Plymouth-S Shore	206	\$51,787,889	\$230,000	\$251,398	206	\$76,905,956	\$250,000	\$373,330
SOUTH SHORE	392	\$85,643,808	\$204,950	\$218,479	425	\$122,277,763	\$310,100	\$287,712
Gr. Fall River	23	\$2,967,490	\$137,500	\$129,021	32	\$4,108,100	\$116,500	\$128,378
Gr. New Bedford	12	\$2,437,200	\$210,000	\$203,100	16	\$3,856,300	\$219,900	\$241,019
SOUTHEAST	35	\$5,404,690	\$145,000	\$154,420	48	\$7,964,400	\$250,000	\$165,925
GREATER BOSTON	2,126	\$839,344,107	\$339,950	\$394,800	2,609	\$1,187,466,348	\$360,000	\$455,142
CAPE COD	153	\$39,897,724	\$214,333	\$260,769	185	\$64,779,080	\$255,000	\$350,157
E. Middlesex	98	\$27,918,800	\$269,500	\$284,886	89	\$26,155,145	\$285,900	\$293,878
Northeast	256	\$51,219,629	\$180,000	\$200,077	284	\$61,134,305	\$192,750	\$215,262
Gr. Newburyport	55	\$17,051,757	\$288,000	\$310,032	89	\$28,024,911	\$282,500	\$314,887
North Shore	283	\$59,699,264	\$197,500	\$210,951	395	\$98,380,283	\$239,000	\$249,064
NORTHEAST	692	\$155,889,450	\$205,000	\$225,274	857	\$213,694,644	\$345,000	\$249,352
Worcester Regional	221	\$39,234,682	\$167,000	\$177,532	323	\$66,673,756	\$195,000	\$206,420
North Central Mass.	56	\$8,593,650	\$142,000	\$153,458	63	\$12,757,274	\$162,000	\$202,496
CENTRAL	277	\$47,828,332	\$160,000	\$172,665	386	\$79,431,030	\$250,000	\$205,780
Berkshire Cty	13	\$2,951,500	\$160,000	\$227,038	25	\$7,413,080	\$237,500	\$296,523
Pioneer Valley	170	\$27,610,042	\$142,500	\$162,412	212	\$37,448,954	\$155,000	\$176,646
WEST	183	\$30,561,542	\$143,000	\$167,003	237	\$44,862,034	\$210,000	\$189,291
STATEWIDE	3,858	\$1,204,569,653	\$261,121	\$312,226	4,802	\$1,720,475,299	\$285,000	\$358,283

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of July 16, 2009.