Massachusetts Association of Realtors®

Condominium Sales and Selling Prices

Regional Comparisons for 1st Quarter of 2009 vs. 1st Quarter of 2008

Sales

Region	2008	2009	Percentage Change
Cape Cod	154	78	-49.4%
Central	247	226	-8.5%
Greater Boston	1,336	1,107	-17.1%
Northeast	530	392	-26.0%
Southeast	38	25	-34.2%
South Shore	301	256	-15.0%
West	168	94	-44.0%
STATEWIDE	2,774	2,178	-21.5%

Median Selling Prices

Region	2008	2009	Percentage Change
Cape Cod	$ 263,750	$ 195,000	-26.1%
Central	$ 187,500	$ 131,000	-30.1%
Greater Boston	$ 345,000	$ 300,500	-12.9%
Northeast	$ 222,750	$ 182,000	-18.3%
Southeast	$ 149,150	$ 100,000	-33.0%
South Shore	$ 226,500	$ 199,000	-12.1%
West	$ 149,750	$ 151,500	1.2%
STATEWIDE	$ 263,000	$ 215,000	-18.3%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of April 15, 2009.

MASSACHUSETTS ASSOCIATION OF REALTORS
HOME SALES AND SELLING PRICES

	2009 First Quarter			2008 First Quarter		
	Condo Sales	***Median Selling Price***	***Average Selling Price***	***Condo Sales***	***Median Selling Price***	***Average Selling Price***
N. Bristol Cty	34	$ 181,250	$185,179	59	$ 209,900	$218,397
Tri-County	91	$ 165,000	$175,770	87	$ 205,000	$207,373
Plymouth-S Shore	131	$ 218,000	$238,214	155	$ 253,500	$315,760
SOUTH SHORE	**256**	**$ 199,000**	**$208,974**	**301**	**$ 226,500**	**$265,348**
Gr. Fall River	16	$ 87,763	$105,464	27	$ 120,000	$137,074
Gr. New Bedford	9	$ 175,000	$203,532	11	$ 279,900	$283,209
SOUTHEAST	**25**	**$ 100,000**	**$140,768**	**38**	**$ 149,150**	**$179,376**
BOSTON	**1107**	**$ 300,500**	**$363,683**	**1336**	**$ 345,000**	**$449,988**
CAPE COD	**78**	**$ 195,000**	**$136,221**	**154**	**$ 263,750**	**$311,109**
E. Middlesex	56	$ 269,950	$277,330	70	$ 297,500	$290,762
Northeast	178	$ 150,950	$166,160	199	$ 204,900	$221,151
Gr. Newburyport	27	$ 155,000	$188,407	51	$ 285,000	$519,463
North Shore	131	$ 196,250	$293,481	210	$ 222,000	$233,061
NORTHEAST	**392**	**$ 182,000**	**$226,122**	**530**	**$ 222,750**	**$263,770**
Worcester Regional	190	$ 109,500	$140,852	194	$ 186,250	$66,420
North Central Mass.	36	$ 164,250	$183,582	53	$ 187,600	$830,361
CENTRAL	**226**	**$ 131,000**	**$147,658**	**247**	**$ 187,500**	**$230,342**
Berkshire Cty	7	$ 272,000	$359,143	15	$ 235,000	$250,867
Pioneer Valley	87	$ 150,500	$158,904	153	$ 143,900	$262,148
WEST	**94**	**$ 151,500**	**$173,815**	**168**	**$ 149,750**	**$261,140**
STATEWIDE	**2,178**	**$ 215,000**	**$279,425**	**2,774**	**$ 263,000**	**$351,963**

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