Massachusetts Association of Realtors®

Multi Family Unit Sales and Selling Prices

Regional Comparisons for 1st Quarter of 2009 vs. 1st Quarter of 2008

Sales

Region	2008	2009	Percentage Change
Cape Cod	11	12	9.1%
Central	160	236	47.5%
Greater Boston	321	480	49.5%
Northeast	224	382	70.5%
Southeast	81	122	50.6%
South Shore	104	170	63.5%
West	158	208	31.6%
STATEWIDE	1,059	1,610	52.0%

Median Selling Prices

Region	2008	2009	Percentage Change
Cape Cod	$ 240,000	$ 210,000	-12.5%
Central	$ 180,000	$ 110,000	-38.9%
Greater Boston	$ 380,000	$ 280,500	-26.2%
Northeast	$ 218,500	$ 166,000	-24.0%
Southeast	$ 195,000	$ 112,750	-42.2%
South Shore	$ 250,000	$ 165,000	-34.0%
West	$ 165,000	$ 63,500	-61.5%
STATEWIDE	$ 240,000	$ 170,000	-29.2%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of April 15, 2009.

MASSACHUSETTS ASSOCIATION OF REALTORS
FIRST QUARTER 2009
MULTI FAMILY HOME SALES AND SELLING PRICES

	2009 First Quarter			2008 First Quarter		
	Multi family sales	***Median Selling Price***	***Average Selling Price***	***Multi family sales***	***Median Selling Price***	***Average Selling Price***
N. Bristol Cty	39	$170,000	$169,324	23	$235,000	$245,530
Tri-County	107	$140,000	$150,663	49	$200,000	$227,553
Plymouth-S Shore	24	$357,895	$368,033	32	$407,500	$428,431
SOUTH SHORE	**170**	**$165,000**	**$185,631**	**104**	**$250,000**	**$293,337**
Gr. Fall River	53	$143,000	$162,120	31	$202,600	$202,506
Gr. New Bedford	69	$100,000	$111,859	50	$192,500	$204,713
SOUTHEAST	**122**	**$112,750**	**$133,694**	**81**	**$195,000**	**$203,868**
BOSTON	**480**	**$280,500**	**$338,164**	**321**	**$380,000**	**$466,162**
CAPE COD	**12**	**$210,000**	**$260,858**	**11**	**$240,000**	**$341,009**
E. Middlesex	22	$302,500	$325,152	12	$338,500	$355,658
Northeast	196	$152,250	$151,260	122	$190,000	$199,382
Gr. Newburyport	3	$320,000	$305,667	6	$397,500	$411,250
North Shore	161	$175,000	$201,437	84	$247,450	$279,805
NORTHEAST	**382**	**$166,000**	**$183,636**	**224**	**$218,500**	**$243,588**
Worcester Reg	161	$125,000	$137,983	116	$191,500	$214,605
North Central Mass.	75	$77,500	$92,106	44	$139,000	$163,653
CENTRAL	**236**	**$110,000**	**$123,404**	**160**	**$180,000**	**$200,593**
Berkshire County	28	$99,000	$118,661	30	$167,500	$153,180
Pioneer Valley	180	$58,850	$89,422	128	$165,000	$173,710
WEST	**208**	**$63,500**	**$93,358**	**158**	**$165,000**	**$169,812**
STATEWIDE	**1,610**	**$170,000**	**$206,216**	**1,059**	**$240,000**	**$296,410**

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