

Massachusetts Association of Realtors®

Condominium Sales and Selling Prices

3rd Quarter Regional Comparisons

<u>Region</u>	<u>Sales</u>		<u>Percentage Change</u>
	<u>2007</u>	<u>2008</u>	
Cape Cod	199	183	-8.0%
Central	465	393	-15.5%
Greater Boston	2,901	2,698	-7.0%
Northeast	1,017	833	-18.1%
Southeast	61	45	-26.2%
South Shore	637	506	-20.6%
West	275	256	-6.9%
STATEWIDE	5,555	4,914	-11.5%

<u>Region</u>	<u>Median Selling Prices</u>		<u>Percentage Change</u>
	<u>2007</u>	<u>2008</u>	
Cape Cod	\$ 270,000	\$ 235,000	-13.0%
Central	\$ 200,000	\$ 173,000	-13.5%
Greater Boston	\$ 360,000	\$ 350,000	-2.8%
Northeast	\$ 244,900	\$ 220,000	-10.2%
Southeast	\$ 189,900	\$ 142,000	-25.2%
South Shore	\$ 242,500	\$ 226,250	-6.7%
West	\$ 160,000	\$ 170,500	6.6%
STATEWIDE	\$ 288,000	\$ 280,000	-2.8%

*Figures reflect data from 3 of 3 REALTOR® affiliated Multiple Listing Services in Massachusetts as of October 15, 2008.*

MASSACHUSETTS ASSOCIATION OF REALTORS  
THIRD QUARTER

	2008 Third Quarter			2007 Third Quarter		
	Condo Sales	Median Selling Price	Average Selling Price	Condo Sales	Median Selling Price	Average Selling Price
N. Bristol Cty	91	\$ 212,000	\$229,648	120	\$ 231,875	\$251,723
Tri-County	143	\$ 200,000	\$193,863	206	\$ 230,000	\$242,996
Plymouth-S Shore	272	\$ 255,450	\$283,618	311	\$ 268,000	\$310,078
<b>SOUTH SHORE</b>	<b>506</b>	<b>\$226,250</b>	<b>\$248,546</b>	<b>637</b>	<b>\$242,500</b>	<b>\$277,391</b>
Gr. Fall River	32	\$ 141,000	\$145,522	31	\$ 175,000	\$179,352
Gr. New Bedford	13	\$ 190,000	\$237,446	30	\$ 209,950	\$235,319
<b>SOUTHEAST</b>	<b>45</b>	<b>\$142,000</b>	<b>\$172,078</b>	<b>61</b>	<b>\$189,900</b>	<b>\$206,876</b>
<b>BOSTON</b>	<b>2,698</b>	<b>\$ 350,000</b>	<b>\$416,857</b>	<b>2,901</b>	<b>\$ 360,000</b>	<b>\$421,320</b>
<b>CAPE COD</b>	<b>183</b>	<b>\$ 235,000</b>	<b>\$273,634</b>	<b>199</b>	<b>\$ 270,000</b>	<b>\$331,677</b>
E. Middlesex	112	\$ 285,500	\$291,223	144	\$ 305,450	\$315,886
Northeast	293	\$ 189,900	\$206,312	366	\$ 208,950	\$235,890
Gr. Newburyport	84	\$ 281,000	\$314,577	109	\$ 285,000	\$329,789
North Shore	344	\$ 225,000	\$256,580	398	\$ 250,000	\$280,428
<b>NORTHEAST</b>	<b>833</b>	<b>\$220,000</b>	<b>\$249,405</b>	<b>1017</b>	<b>\$244,900</b>	<b>\$274,711</b>
Worcester Regional	316	\$ 178,000	\$186,135	371	\$ 210,000	\$222,248
North Central MA	77	\$ 156,000	\$166,835	94	\$ 188,000	\$194,265
<b>CENTRAL</b>	<b>393</b>	<b>\$173,000</b>	<b>\$182,353</b>	<b>465</b>	<b>\$200,000</b>	<b>\$216,591</b>
Berkshire Cty	29	\$ 235,000	\$264,160	31	\$ 212,250	\$288,992
Pioneer Valley	227	\$ 165,000	\$184,871	244	\$ 159,500	\$176,337
<b>WEST</b>	<b>256</b>	<b>\$170,500</b>	<b>\$193,853</b>	<b>275</b>	<b>\$160,000</b>	<b>\$189,036</b>
<b>STATEWIDE</b>	<b>4,914</b>	<b>\$280,000</b>	<b>\$333,193</b>	<b>5,555</b>	<b>\$288,000</b>	<b>\$343,772</b>

*Figures reflect data from 3 of 3 REALTOR® affiliated Multiple Listing Services in Massachusetts as of October 15, 2008.*