

Massachusetts Association of Realtors®

Single Family Home Sales and Selling Prices

3rd Quarter Regional Comparisons

<u>Region</u>	<u>Sales</u>		<u>Percentage Change</u>
	<u>2007</u>	<u>2008</u>	
Cape Cod	801	851	6.2%
Central	1,894	1,713	-9.6%
Greater Boston	3,110	2,798	-10.0%
Northeast	2,315	2,105	-9.1%
Southeast	511	479	-6.3%
South Shore	1,861	1,805	-3.0%
West	1,703	1,484	-12.9%
STATEWIDE	12,195	11,235	-7.9%

<u>Region</u>	<u>Median Selling Prices</u>		<u>Percentage Change</u>
	<u>2007</u>	<u>2008</u>	
Cape Cod	\$ 409,000	\$ 342,500	-16.3%
Central	\$ 282,250	\$ 238,500	-15.5%
Greater Boston	\$ 502,000	\$ 465,000	-7.4%
Northeast	\$ 380,000	\$ 344,900	-9.2%
Southeast	\$ 278,000	\$ 240,000	-13.7%
South Shore	\$ 342,000	\$ 305,000	-10.8%
West	\$ 215,900	\$ 207,250	-4.0%
STATEWIDE	\$ 355,000	\$ 318,000	-10.4%

Figures reflect data from 3 of 3 REALTOR® affiliated Multiple Listing Services in Massachusetts as of October 15, 2008.

MASSACHUSETTS ASSOCIATION OF REALTORS
THIRD QUARTER

	2008 Third Quarter			2007 Third Quarter		
	Single family sales	Median Selling Price	Average Selling Price	Single family sales	Median Selling Price	Average Selling Price
N. Bristol Cty	339	\$290,000	\$319,997	373	\$323,000	\$351,100
Tri-County	596	\$247,500	\$260,308	539	\$300,000	\$318,759
Plymouth-S Shore	870	\$365,000	\$451,118	949	\$385,000	\$486,231
SOUTH SHORE	1805	\$305,000	\$363,487	1861	\$342,000	\$410,642
Gr. Fall River	190	\$240,450	\$264,749	208	\$274,950	\$313,718
Gr. New Bedford	289	\$239,900	\$297,162	303	\$280,000	\$336,751
SOUTHEAST	479	\$240,000	\$284,305	511	\$278,000	\$327,376
BOSTON	2,798	\$465,000	\$603,128	3,110	\$502,000	\$672,132
CAPE COD	851	\$342,500	\$467,496	801	\$409,000	\$613,104
E. Middlesex	377	\$390,000	\$409,572	447	\$404,000	\$439,067
Northeast	790	\$323,750	\$374,230	840	\$367,250	\$425,555
Gr. Newburyport	110	\$364,500	\$414,034	146	\$420,000	\$481,498
North Shore	828	\$330,000	\$398,588	882	\$365,275	\$486,801
NORTHEAST	2105	\$344,900	\$392,221	2315	\$380,000	\$455,026
Worcester Regional	1,234	\$249,000	\$289,286	1,314	\$300,000	\$343,147
North Central MA	479	\$218,000	\$253,093	580	\$253,500	\$295,923
CENTRAL	1713	\$238,500	\$279,165	1894	\$282,250	\$328,686
Berkshire Cty	296	\$199,000	\$267,987	289	\$215,000	\$299,053
Pioneer Valley	1,188	\$208,000	\$228,210	1,414	\$216,500	\$247,103
WEST	1484	\$207,250	\$236,144	1703	\$215,900	\$255,919
STATEWIDE	11,235	\$318,000	\$403,377	12,195	\$355,000	\$461,227

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