Massachusetts Association of Realtors®

Single Family Home Sales and Selling Prices

2nd Quarter Regional Comparisons

Sales

Region	2007	2008	Percentage Change
Cape Cod	938	932	-0.6%
Central	1,870	1,598	-14.5%
Greater Boston	3,048	2,597	-14.8%
Northeast	2,285	1,991	-12.9%
Southeast	463	390	-15.8%
South Shore	1,905	1,679	-11.9%
West	1,675	1,331	-20.5%
STATEWIDE	12,184	10,518	-13.7%

Median Selling Prices

Region	2007	2008	Percentage Change
Cape Cod	$ 394,750	$ 350,000	-11.3%
Central	$ 281,500	$ 250,000	-11.2%
Greater Boston	$ 494,450	$ 466,000	-5.8%
Northeast	$ 380,000	$ 345,000	-9.2%
Southeast	$ 270,000	$ 250,000	-7.4%
South Shore	$ 350,000	$ 310,100	-11.4%
West	$ 219,000	$ 210,000	-4.1%
STATEWIDE	$ 355,000	$ 325,000	-8.5%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of July 15, 2008.

MASSACHUSETTS ASSOCIATION OF REALTORS
QUARTERLY HOUSING DATA

	2008 Second Quarter			2007 Second Quarter		
	Single family sales	***Median Selling Price***	***Average Selling Price***	***Single family sales***	***Median Selling Price***	***Average Selling Price***
N. Bristol Cty	363	$290,000	$316,871	406	$322,875	$349,396
Tri-County/Brockton	524	$257,000	$274,225	528	$315,000	$333,747
Plymouth-S Shore	792	$360,000	$431,298	971	$385,000	$478,008
SOUTH SHORE	**1,679**	**$310,100**	**$357,538**	**1,905**	**$350,000**	**$410,614**
Gr. Fall River	165	$250,000	$272,923	186	$271,450	$313,601
Gr. New Bedford	225	$245,000	$315,293	277	$265,000	$361,549
SOUTHEAST	**390**	**$250,000**	**$297,367**	**463**	**$270,000**	**$342,287**
GREATER BOSTON	**2,597**	**$466,000**	**$621,067**	**3,048**	**$494,450**	**$640,477**
CAPE COD	**932**	**$350,000**	**$484,252**	**938**	**$394,750**	**$548,022**
E. Middlesex	341	$374,450	$398,700	406	$410,050	$437,345
Northeast	754	$319,500	$368,376	850	$352,750	$410,071
Gr. Newburyport	134	$394,750	$446,640	172	$427,500	$462,653
North Shore	762	$341,250	$403,907	857	$370,000	$487,929
NORTHEAST	**1,991**	**$345,000**	**$392,435**	**2,285**	**$380,000**	**$448,076**
Worcester Regional	1,189	$258,000	$295,883	1,323	$294,000	$335,189
North Central Mass.	409	$235,000	$267,127	547	$258,900	$298,249
CENTRAL	**1,598**	**$250,000**	**$288,523**	**1,870**	**$281,500**	**$324,383**
Berkshire Cty	241	$216,000	$294,307	290	$235,500	$311,444
Pioneer Valley	1,090	$209,450	$234,295	1,385	$217,000	$242,469
WEST	**1,331**	**$210,000**	**$245,161**	**1,675**	**$219,000**	**$254,411**
STATEWIDE	**10,518**	**$325,000**	**$413,503**	**12,184**	**$355,000**	**$448,416**

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