Massachusetts Association of Realtors®

Multi Family Unit Sales and Selling Prices

Regional 3rd Quarter Comparisons

Sales

Region	2007	2008	Percentage Change
Cape Cod	10	17	70.0%
Central	162	249	53.7%
Greater Boston	481	639	32.8%
Northeast	226	420	85.8%
Southeast	110	103	-6.4%
South Shore	127	194	52.8%
West	188	208	10.6%
STATEWIDE	1,304	1,830	40.3%

Median Selling Prices

Region	2007	2008	Percentage Change
Cape Cod	$ 368,500	$ 395,000	7.2%
Central	$ 242,250	$ 141,750	-41.5%
Greater Boston	$ 475,000	$ 330,000	-30.5%
Northeast	$ 314,750	$ 180,000	-42.8%
Southeast	$ 247,500	$ 155,000	-37.4%
South Shore	$ 335,000	$ 200,000	-40.3%
West	$ 179,850	$ 132,250	-26.5%
STATEWIDE	$ 325,500	$ 212,500	-34.7%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of October 15, 2008.

MASSACHUSETTS ASSOCIATION OF REALTORS
THIRD QUARTER
MULTI FAMILY HOME SALES AND SELLING PRICES

	2008 Third Quarter			2007 Third Quarter		
	Multi family sales	***Median Selling Price***	***Average Selling Price***	***Multi family sales***	***Median Selling Price***	***Average Selling Price***
N. Bristol Cty	48	$ 216,000	$207,379	36	$ 300,000	$319,633
Tri-County	112	$ 164,000	$178,447	48	$ 320,000	$350,952
Plymouth-S Shore	34	$ 340,500	$353,091	43	$ 430,000	$427,504
SOUTH SHORE	**194**	**$ 200,000**	**$216,213**	**127**	**$ 335,000**	**$367,993**
Gr. Fall River	42	$ 198,000	$189,005	54	$ 261,967	$314,250
Gr. New Bedford	61	$ 132,000	$149,696	56	$ 227,000	$226,106
SOUTHEAST	**103**	**$ 155,000**	**$165,725**	**110**	**$ 247,500**	**$269,377**
BOSTON	**639**	**$ 330,000**	**$402,830**	**481**	**$ 475,000**	**$572,164**
CAPE COD	**17**	**$ 395,000**	**$454,524**	**10**	**$ 368,500**	**$454,550**
E. Middlesex	25	$ 375,000	$373,192	21	$ 380,000	$413,649
Northeast	222	$ 160,000	$165,325	85	$ 260,000	$269,408
Gr. Newburyport	2	$ 352,500	$352,500	7	$ 479,900	$396,300
North Shore	171	$ 212,000	$235,660	113	$ 346,000	$371,500
NORTHEAST	**420**	**$ 180,000**	**$207,226**	**226**	**$ 314,750**	**$337,787**
Worcester Reg	181	$ 148,500	$153,323	123	$ 250,000	$269,313
North Central Mass.	68	$ 107,500	$123,638	39	$ 235,000	$240,623
CENTRAL	**249**	**$ 141,750**	**$145,216**	**162**	**$ 242,250**	**$262,407**
Berkshire County	31	$ 146,300	$155,618	38	$ 162,450	$203,143
Pioneer Valley	177	$ 125,000	$135,430	150	$ 187,500	$199,724
WEST	**208**	**$ 132,250**	**$138,439**	**188**	**$ 179,850**	**$200,415**
STATEWIDE	**1,830**	**$ 212,500**	**$260,186**	**1,304**	**$ 325,500**	**$393,137**

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