Massachusetts Association of Realtors®

Condominium Sales and Selling Prices

Regional Comparisons for Year End 2007 vs. Year End 2006

Sales

Region	2006	2007	Percentage Change
Cape Cod	767	726	-5.3%
Central	2,142	1,674	-21.8%
Greater Boston	9,529	9,960	4.5%
Northeast	4,343	3,900	-10.2%
Southeast	307	234	-23.8%
South Shore	2,646	2,326	-12.1%
West	1,013	969	-4.3%
STATEWIDE	20,747	19,789	-4.6%

Median Selling Prices

Region	2006	2007	Percentage Change
Cape Cod	$ 274,450	$ 266,225	-3.0%
Central	$ 199,900	$ 202,500	1.3%
Greater Boston	$ 340,000	$ 356,000	4.7%
Northeast	$ 240,000	$ 237,700	-1.0%
Southeast	$ 185,000	$ 185,000	0.0%
South Shore	$ 249,900	$ 236,350	-5.4%
West	$ 162,000	$ 159,900	-1.3%
STATEWIDE	$ 275,000	$ 282,000	2.5%

Figures reflect data from 3 of 3 Realtor® affiliated Multiple Listing Services in Massachusetts as of January 15, 2008. Note that as of January 2007, MLS vendor changes have resulted in new methods of reporting data in the South Shore and Southeast regions of the state. As a result, 2006 data has been updated to be consistent with 2007 data reporting methods.

MASSACHUSETTS ASSOCIATION OF REALTORS
YEAR END 2007

	2007 Year End						2006 Year End					
	Single family sales	*Median Selling Price*	*Average Selling Price*	*Condo Sales*	*Median Selling Price*	*Average Selling Price*	*Single-family sales*	*Median Selling Price*	*Average Selling Price*	*Condo Sales*	*Median Selling Price*	*Average Selling Price*
N. Bristol Cty	1399	$318,500	$340,634	468	$216,000	$233,420	1626	$335,000	$364,673	595	$234,000	$246,766
Tri-County/Brock	1958	$300,000	$317,132	714	$228,750	$231,030	2268	$319,000	$340,606	763	$243,500	$240,955
Plymouth-S Shore	3239	$375,000	$467,024	1144	$260,000	$295,535	3252	$386,000	$472,394	1288	$265,210	$298,141
SOUTH SHORE	**6596**	**$338,000**	**$395,722**	**2326**	**$236,350**	**$263,236**	**7146**	**$350,000**	**$406,056**	**2646**	**$249,900**	**$270,098**
Gr. Fall River	689	$273,900	$304,693	139	$157,900	$169,130	664	$288,000	$324,867	199	$180,000	$184,014
Gr. New Bedford	1036	$270,000	$332,178	95	$254,900	$272,041	1069	$281,000	$344,905	108	$232,000	$285,606
SOUTHEAST	**1725**	**$270,000**	**$321,200**	**234**	**$185,000**	**$210,910**	**1733**	**$285,000**	**$337,228**	**307**	**$185,000**	**$219,753**
BOSTON	**10061**	**$480,000**	**$631,677**	**9,960**	**$356,000**	**$432,963**	**9792**	**$480,000**	**$624,039**	**9,529**	**$340,000**	**$403,039**
CAPE COD	**3129**	**$390,000**	**$569,117**	**726**	**$266,225**	**$309,713**	**3194**	**$392,000**	**$554,568**	**767**	**$274,450**	**$322,762**
E. Middlesex	1420	$399,950	$426,842	485	$292,000	$301,411	1437	$405,500	$440,917	499	$295,000	$300,857
Northeast	2903	$350,000	$405,700	1,469	$210,000	$225,332	2950	$360,000	$420,035	1,639	$217,000	$233,226
Gr. Newburyport	545	$420,000	$471,345	339	$280,000	$315,790	549	$430,000	$491,731	382	$290,000	$324,844
North Shore	3015	$365,000	$467,257	1607	$245,900	$267,656	3104	$375,000	$480,177	1823	$245,000	$263,237
NORTHEAST	**7883**	**$374,500**	**$437,590**	**3900**	**$237,700**	**$260,096**	**8040**	**$381,750**	**$451,882**	**4343**	**$240,000**	**$261,653**
Worcester Reg	4537	$288,550	$329,599	1,319	$215,000	$228,991	5106	$296,950	$341,634	1,759	$200,900	$222,228
North Central MA	1913	$253,000	$293,812	355	$184,000	$189,509	2041	$260,000	$298,424	383	$193,000	$203,577
CENTRAL	**6450**	**$275,000**	**$318,985**	**1674**	**$202,500**	**$220,618**	**7147**	**$285,000**	**$329,295**	**2142**	**$199,900**	**$218,894**
Berkshire Cty	897	$215,000	$336,087	86	$216,250	$288,208	1001	$212,000	$304,219	97	$195,000	$274,899
Gr. Springfield	4769	$212,000	$237,304	883	$156,000	$171,701	5326	$208,700	$237,333	916	$158,000	$158,520
WEST	**5666**	**$212,000**	**$252,943**	**969**	**$159,900**	**$182,041**	**6327**	**$209,000**	**$247,915**	**1013**	**$162,000**	**$169,664**
STATEWIDE	**41,510**	**$345,500**	**$439,424**	**19,789**	**$282,000**	**$341,548**	**43,379**	**$350,000**	**$436,228**	**20,747**	**$275,000**	**$320,401**

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