

Massachusetts Association of REALTORS®

Detached Single Family Home Sales

| | | |
|--------------------|-------------------|-----------------|
| <u>January-09</u> | <u>January-10</u> | <u>% Change</u> |
| 1,738 | 1,896 | 9.1% |
| <u>December-09</u> | <u>January-10</u> | <u>% Change</u> |
| 3,010 | 1,896 | -37.0% |

Condominium Sales

| | | |
|--------------------|-------------------|-----------------|
| <u>January-09</u> | <u>January-10</u> | <u>% Change</u> |
| 629 | 849 | 35.0% |
| <u>December-09</u> | <u>January-10</u> | <u>% Change</u> |
| 1,242 | 849 | -31.6% |

Detached Single Family Home Median Selling Prices

| | | |
|--------------------|-------------------|-----------------|
| <u>January-09</u> | <u>January-10</u> | <u>% Change</u> |
| \$ 263,000 | \$ 300,000 | 14.1% |
| <u>December-09</u> | <u>January-10</u> | <u>% Change</u> |
| \$ 305,000 | \$ 300,000 | -1.6% |

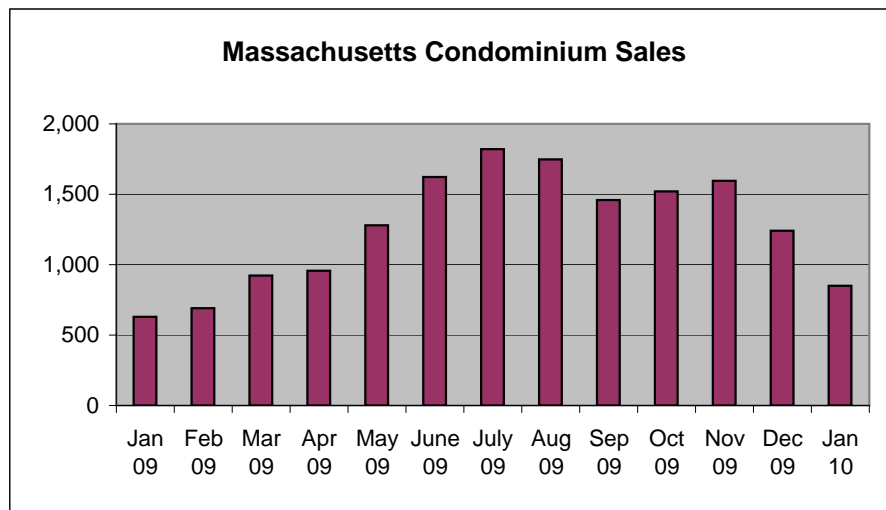
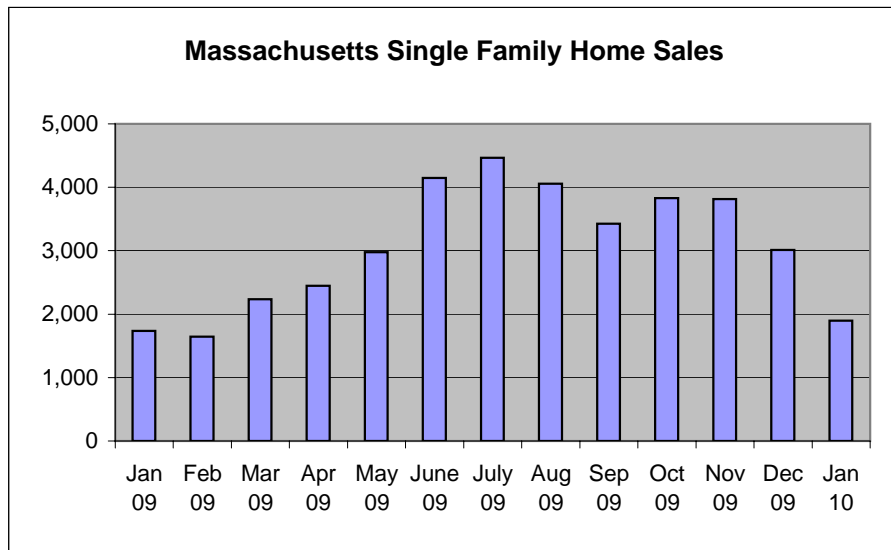
Condominium Median Selling Prices

| | | |
|--------------------|-------------------|-----------------|
| <u>January-09</u> | <u>January-10</u> | <u>% Change</u> |
| \$ 204,000 | \$ 257,980 | 26.5% |
| <u>December-09</u> | <u>January-10</u> | <u>% Change</u> |
| \$ 255,000 | \$ 257,980 | 1.2% |

Figures reflect data from 3 of 3 REALTOR® affiliated Multiple Listing Services in Massachusetts as of February 15, 2010.

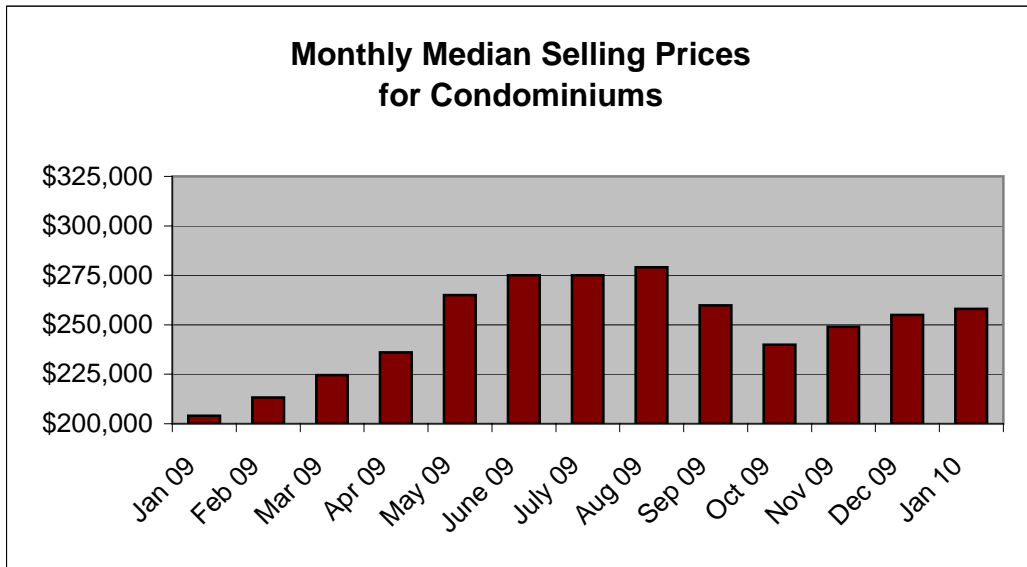
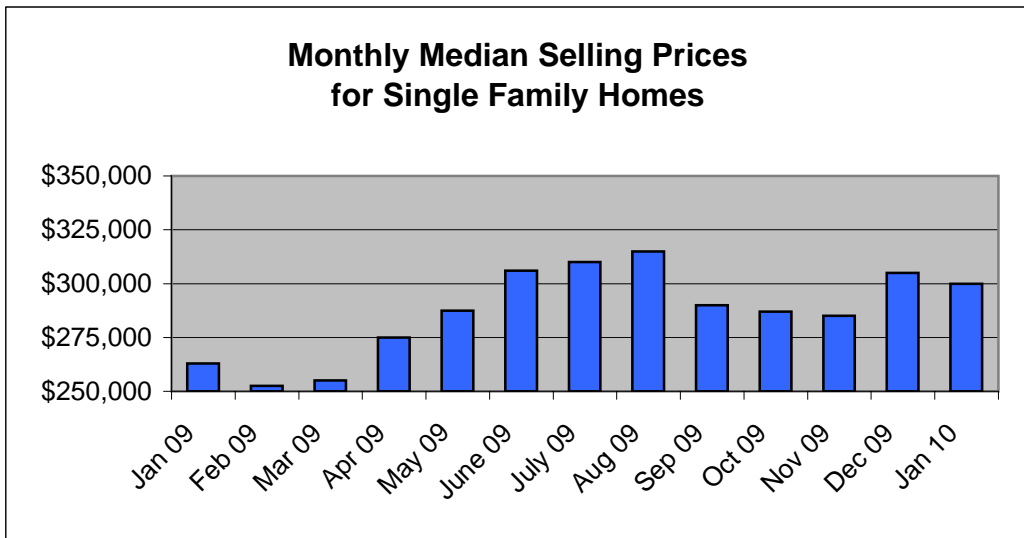
Historical Monthly Sales of Single Family Homes and Condominiums

| <u>Month/Year</u> | <u>Single Family</u> | <u>Condominiums</u> |
|-------------------|----------------------|---------------------|
| Jan 09 | 1,738 | 629 |
| Feb 09 | 1,647 | 691 |
| Mar 09 | 2,235 | 922 |
| Apr 09 | 2,448 | 956 |
| May 09 | 2,975 | 1,279 |
| June 09 | 4,147 | 1,623 |
| July 09 | 4,463 | 1,820 |
| Aug 09 | 4,058 | 1,748 |
| Sep 09 | 3,426 | 1,460 |
| Oct 09 | 3,828 | 1,520 |
| Nov 09 | 3,816 | 1,595 |
| Dec 09 | 3,010 | 1,242 |
| Jan 10 | 1,896 | 849 |



Monthly Median Prices Single Family Homes and Condominiums

| <u>Month/Year</u> | <u>Single Family</u> | <u>Condominiums</u> |
|-------------------|----------------------|---------------------|
| Jan 09 | \$263,000 | \$204,000 |
| Feb 09 | \$252,500 | \$213,250 |
| Mar 09 | \$255,000 | \$224,500 |
| Apr 09 | \$275,000 | \$236,000 |
| May 09 | \$287,500 | \$265,000 |
| June 09 | \$306,000 | \$275,000 |
| July 09 | \$310,000 | \$275,000 |
| Aug 09 | \$315,000 | \$279,000 |
| Sep 09 | \$290,000 | \$259,900 |
| Oct 09 | \$287,000 | \$240,000 |
| Nov 09 | \$285,000 | \$249,000 |
| Dec 09 | \$305,000 | \$255,000 |
| Jan 10 | \$300,000 | \$257,980 |



| Historical January Sales of Single Family Homes and Condominiums | | |
|---|------------|---------------|
| <u>Year</u> | <u>S-F</u> | <u>Condos</u> |
| Jan-10 | 1,896 | 849 |
| Jan-09 | 1,738 | 629 |
| Jan-08 | 1,986 | 850 |
| Jan-07 | 2,744 | 1,271 |
| Jan-06 | 2,437 | 1,207 |
| Jan-05 | 2,968 | 1,250 |
| Jan-04 | 2,621 | 883 |
| Jan-03 | 2,757 | 974 |
| Jan-02 | 2,754 | 904 |
| Jan-01 | 2,676 | 807 |
| Jan-00 | 2,691 | 775 |
| Jan-99 | 3,193 | 800 |
| Jan-98 | 2,809 | 566 |
| Jan-97 | 2,651 | 529 |
| Jan-96 | 2,332 | 403 |
| Jan-95 | 2,079 | 362 |
| Jan-94 | 2,684 | 409 |
| Jan-93 | 2,269 | 371 |
| Jan-92 | 1,930 | 245 |
| Jan-91 | 1,313 | 181 |

