

MASSACHUSETTS ASSOCIATION OF REALTORS®

DETACHED SINGLE FAMILY HOME SALES AND AVERAGE SELLING PRICES
REGIONAL COMPARISONS FOR 3RD QUARTER OF 2002 vs 3RD QUARTER OF 2001

DETACHED SINGLE FAMILY HOMES
SALES

<u>Region</u>	<u>2001</u>	<u>2002</u>	<u>Percentage Change</u>
Cape Cod	1,060	1,036	- 2.3 %
Central	2,234	2,252	+ 0.8 %
Greater Boston	3,329	3,314	- 0.5 %
Northeast	2,800	2,546	- 9.1 %
Southeast	576	533	- 7.5 %
South Shore	1,923	1,752	- 8.9 %
West	1,980	1,830	- 7.6 %
STATEWIDE	13,902	13,263	- 4.6 %

AVERAGE SELLING PRICE

<u>Region</u>	<u>2001</u>	<u>2002</u>	<u>Percentage Change</u>
Cape Cod	\$332,893	\$390,343	+ 17.3 %
Central	\$241,733	\$268,919	+ 11.2 %
Greater Boston	\$491,555	\$534,727	+ 8.8 %
Northeast	\$349,922	\$388,930	+ 11.1 %
Southeast	\$249,291	\$246,517	- 1.1 %
South Shore	\$287,544	\$344,707	+ 19.9 %
West	\$161,754	\$186,181	+ 15.1 %
STATEWIDE	\$325,556	\$365,553	+ 12.3 %

MASSACHUSETTS ASSOCIATION OF REALTORS THIRD QUARTER 2002 MLS SALES AND AVERAGE PRICES

	<u>2002 Third Quarter</u>						<u>2001 Third Quarter</u>					
	<i>Single family sales</i>	<i>Single family Total \$ Volume</i>	<i>Average Selling Price</i>	<i>Condos do Total</i>	<i>Total \$ Volume</i>	<i>Average Selling Price</i>	<i>Single family sales</i>	<i>Total \$</i>	<i>Average Selling Price</i>	<i>Condos</i>	<i>Total \$</i>	<i>Average Selling Price</i>
N. Bristol Cty	163	\$40,931,495	\$251,113	39	\$6,694,724	\$171,660	183	\$39,827,180	\$217,635	50	\$6,696,600	\$133,932
Brockton	546	\$150,787,278	\$276,167	170	\$30,544,741	\$179,675	650	\$153,873,171	\$236,728	169	\$26,544,864	\$157,070
Plymouth-S Shore	1043	\$412,207,133	\$395,213	293	\$69,936,529	\$238,691	1,090	\$359,246,261	\$329,584	230	\$42,614,291	\$185,280
SOUTH SHORE	1752	\$603,925,906	\$344,707	502	\$107,175,994	\$213,498	1,923	\$552,946,612	\$287,544	449	\$75,855,755	\$168,944
Gr. Fall River	131	\$28,678,844	\$218,922	30	\$3,028,744	\$100,958	177	\$30,436,010	\$171,955	31	\$3,181,900	\$102,642
Gr. New Bedford	402	\$102,714,589	\$255,509	23	\$2,673,500	\$116,239	399	\$113,155,573	\$283,598	31	\$6,286,500	\$202,790
SOUTHEAST	533	\$131,393,433	\$246,517	53	\$5,702,244	\$107,590	576	\$143,591,583	\$249,291	62	\$9,468,400	\$152,716
BOSTON	3,314	\$1,772,085,946	\$534,727	1,839	\$600,196,372	\$326,371	3,329	\$1,636,387,901	\$491,555	1,760	\$519,150,666	\$294,972
CAPE COD	1036	\$404,395,033	\$390,343	186	\$37,138,365	\$199,669	1,060	\$352,866,878	\$332,893	195	\$33,051,274	\$169,494
E. Middlesex	401	\$156,946,957	\$391,389	86	\$19,711,050	\$229,198	405	\$137,134,508	\$338,604	91	\$16,957,905	\$186,351
Northeast	1002	\$375,362,272	\$374,613	379	\$68,700,716	\$181,268	1,144	\$398,892,928	\$348,683	400	\$59,384,571	\$148,461
Gr. Newburyport	191	\$73,801,560	\$386,396	84	\$18,817,435	\$224,017	174	\$58,014,833	\$333,419	83	\$17,606,393	\$212,125
North Shore	952	\$384,106,117	\$403,473	420	\$96,375,006	\$229,464	1,077	\$385,740,461	\$358,162	391	\$80,853,651	\$206,787
NORTHEAST	2546	\$990,216,906	\$388,930	969	\$203,604,207	\$210,118	2,800	\$979,782,730	\$349,922	965	\$174,802,520	\$181,143
Gr. Worcester	1556	\$428,785,221	\$275,569	333	\$57,867,438	\$173,776	1,557	\$394,009,123	\$253,057	411	\$62,480,527	\$152,021
N. Worcester Cty.	696	\$176,821,153	\$254,053	100	\$13,339,349	\$133,393	677	\$146,023,486	\$215,692	92	\$12,138,636	\$131,942
CENTRAL	2252	\$605,606,374	\$268,919	433	\$71,206,787	\$164,450	2,234	\$540,032,609	\$241,733	503	\$74,619,163	\$148,348
Berkshire Cty	408	\$85,645,847	\$209,916	25	\$5,509,825	\$220,393	332	\$57,502,070	\$173,199	21	\$2,983,600	\$142,076
Franklin-Hampshire	381	\$81,542,813	\$214,023	52	\$6,791,585	\$130,607	446	\$84,077,003	\$188,513	70	\$7,933,725	\$113,339
Gr. Springfield	1,041	\$173,522,041	\$166,688	135	\$15,641,000	\$115,859	1,202	\$178,694,801	\$148,665	166	\$16,236,305	\$97,809
WEST	1830	\$340,710,701	\$186,181	212	\$27,942,410	\$131,804	1,980	\$320,273,874	\$161,754	257	\$27,153,630	\$105,656
STATEWIDE	13,263	\$4,848,334,299	\$365,553	4,194	\$1,052,966,379	\$251,065	13,902	\$4,525,882,187	\$325,556	4,191	\$914,101,408	\$218,111