

MASSACHUSETTS ASSOCIATION OF REALTORS®

DETACHED SINGLE FAMILY HOME SALES AND AVERAGE SELLING PRICES

REGIONAL COMPARISONS FOR 2ND QUARTER OF 2002 VS 2ND QUARTER OF 2001

SALES

<u>Region</u>	<u>2001</u>	<u>2002</u>	<u>Percentage Change</u>
Cape Cod	1,109	1,238	+ 11.6%
Central	1,965	2,093	+ 6.5%
Greater Boston	3,005	3,355	+ 11.6%
Northeast	2,379	2,551	+ 7.2%
Southeast	497	579	+ 16.5%
South Shore	1,694	1,760	+ 3.9%
West	1,718	1,719	+ 0.0%
STATEWIDE	12,367	13,295	+ 7.5%

AVERAGE SELLING PRICE

<u>Region</u>	<u>2001</u>	<u>2002</u>	<u>Percentage Change</u>
Cape Cod	\$298,513	\$361,103	+ 21.0%
Central	\$242,904	\$262,890	+ 8.2%
Greater Boston	\$457,218	\$512,304	+ 12.0%
Northeast	\$328,671	\$371,321	+ 13.0%
Southeast	\$185,063	\$232,217	+ 25.5%
South Shore	\$272,808	\$326,556	+ 19.7%
West	\$155,696	\$177,601	+ 14.1%
STATEWIDE	\$306,121	\$351,845	+ 14.9%

Data for this report reflects residential sales reported to Realtor®-affiliated multiple listing services systems in Massachusetts, including the MLS Property Information Network, Inc.; the Multiple Listing Service of the Berkshire County Board of Realtors®; Cape Cod & Islands Multiple Listing Service, Inc.; the North Bristol County Board of Realtors® MLS; and Southeastern Mass. MLS.

MASSACHUSETTS ASSOCIATION OF REALTORS SECOND QUARTER 2002 MLS SALES AND AVERAGE PRICES

	<u>2002 Second Quarter</u>						<u>2001 Second Quarter</u>					
	<u>Single family sales</u>	<u>Single family Total \$ Volume</u>	<u>Average Selling Price</u>	<u>Condos do</u>	<u>Total \$ Volume</u>	<u>Average Selling Price</u>	<u>Single family sales</u>	<u>Total \$</u>	<u>Average Selling Price</u>	<u>Condos</u>	<u>Total \$</u>	<u>Average Selling Price</u>
N. Bristol Cty	184	\$53,024,197	\$288,175	39	\$6,277,050	\$160,950	177	\$38,354,815	\$216,694	39	\$5,561,900	\$142,613
Brockton	594	\$154,554,537	\$260,193	156	\$28,199,100	\$180,763	554	\$123,374,084	\$222,697	157	\$23,480,856	\$149,560
Plymouth-S. Shore	982	\$367,160,112	\$373,890	265	\$55,568,630	\$209,693	963	\$300,407,314	\$311,949	235	\$42,207,100	\$179,605
SOUTH SHORE	1760	\$574,738,846	\$326,556	460	\$90,044,780	\$195,750	1694	\$462,136,213	\$272,808	431	\$71,249,856	\$165,313
Gr. Fall River	178	\$37,943,400	\$213,165	40	\$4,071,900	\$101,798	175	\$31,173,292	\$178,133	21	\$1,891,750	\$90,083
Gr. New Bedford	401	\$96,510,238	\$240,674	28	\$3,906,050	\$139,502	322	\$60,802,800	\$188,829	19	\$2,699,400	\$142,074
SOUTHEAST	579	\$134,453,638	\$232,217	68	\$7,977,950	\$117,323	497	\$91,976,092	\$185,063	40	\$4,591,150	\$114,779
BOSTON	3355	\$1,718,780,245	\$512,304	1922	\$638,825,995	\$332,376	3005	\$1,373,938,705	\$457,218	1641	\$455,988,536	\$277,872
CAPE COD	1238	\$447,045,869	\$361,103	267	\$48,588,500	\$181,979	1109	\$331,050,985	\$298,513	213	\$39,212,913	\$184,098
E. Middlesex	376	\$141,966,326	\$377,570	105	\$24,607,433	\$234,357	336	\$113,569,045	\$338,003	86	\$15,230,000	\$177,093
Northeast	924	\$321,543,871	\$347,991	401	\$65,898,245	\$164,335	935	\$298,522,630	\$319,276	365	\$54,742,490	\$149,979
Gr. Newburyport	196	\$71,407,705	\$364,325	95	\$22,022,271	\$231,813	159	\$55,467,232	\$348,851	78	\$15,833,613	\$202,995
North Shore	1055	\$412,321,674	\$390,826	348	\$76,257,923	\$219,132	949	\$314,348,793	\$331,242	369	\$71,539,633	\$193,874
NORTHEAST	2551	\$947,239,576	\$371,321	949	\$188,785,872	\$198,931	2379	\$781,907,700	\$328,671	898	\$157,345,736	\$175,218
Gr. Worcester	1443	\$398,812,040	\$276,377	377	\$60,204,987	\$159,695	1345	\$339,435,586	\$252,368	341	\$47,542,303	\$139,420
N. Worcester Cty.	650	\$151,417,374	\$232,950	93	\$12,263,869	\$131,870	620	\$137,871,158	\$222,373	76	\$8,596,051	\$113,106
CENTRAL	2093	\$550,229,414	\$262,890	470	\$72,468,856	\$154,189	1965	\$477,306,744	\$242,904	417	\$56,138,354	\$134,624
Berkshire Cty	347	\$76,247,477	\$219,733	17	\$3,538,500	\$208,147	321	\$54,569,328	\$169,998	18	\$3,044,100	\$169,117
Franklin-Hampshire	315	\$58,195,105	\$184,746	45	\$5,882,290	\$130,718	319	\$55,790,090	\$174,891	46	\$4,917,150	\$106,895
Gr. Springfield	1057	\$170,852,855	\$161,639	127	\$13,402,550	\$105,532	1078	\$157,126,532	\$145,757	148	\$16,540,407	\$111,760
WEST	1719	\$305,295,437	\$177,601	189	\$22,823,340	\$120,758	1,718	\$267,485,950	\$155,696	212	\$24,501,657	\$115,574
STATEWIDE	13,295	\$4,677,783,025	\$351,845	4,325	\$1,069,515,293	\$247,287	12,367	\$3,785,802,389	\$306,121	3,852	\$809,028,202	\$210,028