

MASSACHUSETTS ASSOCIATION OF REALTORS®

DETACHED SINGLE FAMILY HOME SALES AND AVERAGE SELLING PRICES

REGIONAL COMPARISONS FOR 1ST QUARTER OF 2002 vs 1ST QUARTER OF 2001

SALES

<u>Region</u>	<u>2001</u>	<u>2002</u>	<u>Percentage Change</u>
Cape Cod	759	836	+ 10.1 %
Central	1,383	1,508	+ 9.0 %
Greater Boston	1,902	2,179	+ 14.6 %
Northeast	1,604	1,800	+ 12.2 %
Southeast	357	355	- 0.6 %
South Shore	1,136	1,336	+ 17.6 %
West	1,081	1,158	+ 7.1 %
STATEWIDE	8,222	9,172	+ 11.6 %

AVERAGE SELLING PRICE

<u>Region</u>	<u>2001</u>	<u>2002</u>	<u>Percentage Change</u>
Cape Cod	\$288,931	\$321,696	+ 11.3 %
Central	\$220,192	\$244,894	+ 11.2 %
Greater Boston	\$423,298	\$441,060	+ 4.2 %
Northeast	\$317,236	\$330,216	+ 4.1 %
Southeast	\$172,033	\$197,289	+ 14.7 %
South Shore	\$265,877	\$286,541	+ 7.8 %
West	\$157,477	\$168,394	+ 6.9 %
STATEWIDE	\$288,430	\$309,807	+ 7.4 %

Data for this report reflects residential sales reported to Realtor®-affiliated multiple listing services systems in Massachusetts, including the MLS Property Information Network, Inc.; the Multiple Listing Service of the Berkshire County Board of Realtors®; Cape Cod & Islands Multiple Listing Service, Inc.; the North Bristol County Board of Realtors® MLS; and Southeastern Mass. MLS

MASSACHUSETTS ASSOCIATION OF REALTORS FIRST QUARTER 2001 MLS SALES AND AVERAGE PRICES

	<i>2002 First Quarter</i>						<i>2001 First Quarter</i>					
	<i>Single family sales</i>	<i>Single family Total \$ Volume</i>	<i>Average Selling Price</i>	<i>Condos</i>	<i>Total \$ Volume</i>	<i>Average Selling Price</i>	<i>Single family sales</i>	<i>Single family Total \$Volume</i>	<i>Average Selling Price</i>	<i>Condos</i>	<i>Total \$</i>	<i>Average Selling Price</i>
North Bristol Cty	144	\$35,756,045	\$248,306	26	\$3,960,550	\$152,329	114	\$22,242,050	\$195,106	46	\$6,348,750	\$138,016
Brockton Area	469	\$114,804,045	\$244,785	132	\$21,611,185	\$163,721	383	\$79,016,293	\$206,309	101	\$13,976,446	\$138,381
Plymouth-South Shore	723	\$232,259,100	\$321,244	181	\$34,990,012	\$193,315	639	\$200,777,908	\$314,206	157	\$27,436,670	\$174,756
SOUTH SHORE	1336	\$382,819,190	\$286,541	339	\$60,561,747	\$178,648	1136	\$302,036,251	\$265,877	304	\$47,761,866	\$157,111
Gr. Fall River	116	\$21,984,070	\$189,518	34	\$3,199,650	\$94,107	111	\$17,980,155	\$161,983	12	\$937,650	\$78,138
Gr. New Bedford	239	\$48,053,508	\$201,061	17	\$1,457,900	\$85,759	246	\$43,435,646	\$176,568	14	\$1,204,700	\$86,050
SOUTHEAST	355	\$70,037,578	\$197,289	51	\$4,657,550	\$91,325	357	\$61,415,801	\$172,033	26	\$2,142,350	\$82,398
GR. BOSTON	2179	\$961,068,661	\$441,060	1309	\$393,891,994	\$300,911	1902	\$805,113,266	\$423,298	1081	\$283,241,164	\$262,018
CAPE COD	836	\$268,938,032	\$321,696	174	\$29,643,670	\$170,366	759	\$219,298,514	\$288,931	132	\$22,709,022	\$172,038
E. Middlesex	262	\$87,897,327	\$335,486	75	\$14,997,200	\$199,963	236	\$75,658,501	\$320,587	72	\$12,626,800	\$175,372
Northeast	708	\$225,102,450	\$317,941	308	\$51,007,837	\$165,610	653	\$201,275,036	\$308,231	267	\$36,118,240	\$135,274
Gr. Newburyport	130	\$44,230,136	\$340,232	77	\$15,757,832	\$204,647	89	\$27,464,146	\$308,586	45	\$7,636,505	\$169,700
North Shore	700	\$237,158,210	\$338,797	246	\$49,072,426	\$199,481	626	\$204,449,051	\$326,596	268	\$48,996,671	\$182,823
NORTHEAST	1800	\$594,388,123	\$330,216	706	\$130,835,295	\$185,319	1604	\$508,846,734	\$317,236	652	\$105,378,216	\$161,623
Gr. Worcester	1024	\$263,690,107	\$257,510	239	\$36,219,840	\$151,547	941	\$211,325,889	\$224,576	221	\$30,324,517	\$137,215
N. Worcester County	484	\$105,610,638	\$218,204	84	\$10,757,605	\$128,067	442	\$93,199,438	\$210,858	63	\$7,445,300	\$118,179
CENTRAL	1508	\$369,300,745	\$244,894	323	\$46,977,445	\$145,441	1383	\$304,525,327	\$220,192	284	\$37,769,817	\$132,992
Berkshire County	235	\$52,493,925	\$223,378	12	\$2,587,900	\$215,658	229	\$46,643,579	\$203,684	13	\$1,885,900	\$145,069
Franklin-Hampshire	196	\$35,615,646	\$181,712	26	\$2,791,650	\$107,371	201	\$33,168,489	\$165,017	19	\$1,953,200	\$102,800
Gr. Springfield	727	\$106,890,567	\$147,030	84	\$8,723,228	\$103,848	651	\$90,420,905	\$138,895	84	\$6,862,975	\$81,702
WEST	1158	\$195,000,138	\$168,394	122	\$14,102,778	\$115,597	1081	\$170,232,973	\$157,477	116	\$10,702,075	\$92,259
STATEWIDE	9,172	\$2,841,552,467	\$309,807	3,024	\$680,670,479	\$225,089	8222	\$2,371,468,866	\$288,430	2595	\$509,704,510	\$196,418