

MASSACHUSETTS ASSOCIATION OF REALTORS

DETACHED SINGLE FAMILY HOME SALES AND AVERAGE SELLING
PRICES

REGIONAL COMPARISONS FOR YEAR END 2001 vs YEAR END 2000

DETACHED SINGLE FAMILY HOMES
SALES

<u>Region</u>	<u>2000</u>	<u>2001</u>	<u>Percentage Change</u>
Cape Cod	4,269	3,821	-10.5 %
Central	7,423	7,385	- 0.5 %
Greater Boston	11,104	9,750	-12.2 %
Northeast	9,060	8,880	- 2.0 %
Southeast	1,833	1,909	+ 4.1 %
South Shore	6,369	6,304	- 1.0 %
West	6,244	6,465	+ 3.5 %
STATEWIDE	46,302	44,514	- 3.9 %

AVERAGE SELLING PRICE

<u>Region</u>	<u>2000</u>	<u>2001</u>	<u>Percentage Change</u>
Cape Cod	\$291,827	\$311,912	+ 6.9 %
Central	\$212,154	\$236,749	+11.6 %
Greater Boston	\$433,271	\$475,589	+ 9.8%
Northeast	\$303,905	\$335,622	+10.4 %
Southeast	\$175,799	\$207,527	+18.1 %
South Shore	\$247,396	\$279,625	+13.0 %
West	\$147,392	\$159,893	+ 8.5 %
STATEWIDE	\$285,154	\$308,895	+ 8.3 %

MASSACHUSETTS ASSOCIATION OF REALTORS 2001 YEAR-END MLS SALES AND AVERAGE PRICES

	<u>2001 Year End</u>						<u>2000 Year End</u>					
	<u>Single family sales</u>	<u>Single family Total \$ Volume</u>	<u>Average Selling Price</u>	<u>Condos</u>	<u>Total \$ Volume</u>	<u>Average Selling Price</u>	<u>Single family sales</u>	<u>Total \$</u>	<u>Average Selling Price</u>	<u>Condos</u>	<u>Total \$</u>	<u>Average Selling Price</u>
N. Bristol Cty	633	\$136,671,739	\$215,911	176	\$25,386,750	\$144,243	848	\$159,677,220	\$188,299	150	\$16,541,500	\$110,277
Brockton	2134	\$487,980,170	\$228,669	544	\$82,841,315	\$152,282	2279	\$448,733,842	\$196,899	645	\$77,423,089	\$120,036
Plymouth-S Shore	3537	\$1,138,103,829	\$321,771	801	\$147,224,911	\$183,801	3242	\$967,253,141	\$298,351	695	\$104,903,653	\$150,941
SOUTH SHORE	6304	\$1,762,755,738	\$279,625	1521	\$255,452,976	\$167,951	6369	\$1,575,664,203	\$247,396	1490	\$198,868,242	\$133,469
Gr. Fall River	594	\$105,584,611	\$177,752	82	\$7,404,400	\$90,298	566	\$104,482,222	\$184,598	96	\$7,335,527	\$76,412
Gr. New Bedford	1315	\$290,585,359	\$220,977	89	\$12,942,100	\$145,417	1267	\$217,669,944	\$171,799	61	\$7,014,986	\$115,000
SOUTHEAST	1909	\$396,169,970	\$207,527	171	\$20,346,500	\$118,985	1833	\$322,152,166	\$175,751	157	\$14,350,513	\$91,405
BOSTON	9750	\$4,636,991,659	\$475,589	5174	\$1,484,411,049	\$286,898	11104	\$4,811,042,042	\$433,271	5288	\$1,291,015,007	\$244,141
CAPE COD	3821	\$1,191,815,956	\$311,912	700	\$120,409,639	\$172,014	4269	\$1,245,810,336	\$291,827	818	\$115,290,651	\$140,942
E. Middlesex	1324	\$444,675,253	\$335,857	332	\$61,998,305	\$186,742	1316	\$394,646,505	\$299,883	303	\$49,994,550	\$164,999
Northeast	3516	\$1,136,025,790	\$323,102	1336	\$198,586,023	\$148,642	3763	\$1,101,989,243	\$292,849	1376	\$170,750,960	\$124,092
Gr. Newburyport	547	\$184,049,785	\$336,471	268	\$54,320,749	\$202,689	611	\$178,634,400	\$292,364	262	\$45,338,550	\$173,048
North Shore	3493	\$1,215,573,461	\$348,003	1298	\$256,357,831	\$197,502	3370	\$1,078,104,857	\$319,912	1227	\$209,094,983	\$170,412
NORTHEAST	8880	\$2,980,324,289	\$335,622	3234	\$571,262,908	\$176,643	9060	\$2,753,375,005	\$303,905	3168	\$475,179,043	\$149,993
Gr. Worcester	5021	\$1,235,618,512	\$246,090	1269	\$184,539,336	\$145,421	5120	\$1,107,343,536	\$216,278	1190	\$150,541,639	\$126,506
N. Worcester Cty.	2364	\$512,771,706	\$216,909	310	\$38,339,588	\$123,676	2303	\$467,476,677	\$202,986	313	\$31,394,364	\$100,301
CENTRAL	7385	\$1,748,390,218	\$236,749	1579	\$222,878,924	\$141,152	7423	\$1,574,820,213	\$212,154	1503	\$181,936,003	\$121,049
Berkshire Cty	1257	\$230,142,468	\$183,089	72	\$11,826,675	\$164,259	1311	\$215,516,493	\$164,391	77	\$11,576,600	\$150,345
Franklin-Hampshire	1238	\$221,427,358	\$178,859	173	\$18,666,375	\$107,898	1129	\$183,500,182	\$162,533	184	\$19,293,470	\$104,856
Gr. Springfield	3970	\$582,139,870	\$146,635	527	\$52,741,598	\$100,079	3804	\$521,298,609	\$137,040	615	\$62,890,623	\$102,261
WEST	6465	\$1,033,709,696	\$159,893	772	\$83,234,648	\$107,817	6,244	\$920,315,284	\$147,392	876	\$93,760,693	\$107,033
STATEWIDE	44,514	\$13,750,157,526	\$308,895	13,151	\$2,757,996,644	\$209,718	46,302	\$13,203,179,249	\$285,154	13,300	\$2,370,400,152	\$178,226