

MASSACHUSETTS ASSOCIATION OF REALTORS

DETACHED SINGLE FAMILY HOME SALES AND AVERAGE SELLING PRICES

REGIONAL COMPARISONS FOR 4TH QUARTER OF 2001 vs 4TH QUARTER OF 2000

DETACHED SINGLE FAMILY HOMES
SALES

<u>Region</u>	<u>2000</u>	<u>2001</u>	<u>Percentage Change</u>
Cape Cod	1,025	893	-12.9 %
Central	1,910	1,803	- 5.6 %
Greater Boston	2,536	2,250	-11.3 %
Northeast	2,241	2,097	- 6.4 %
Southeast	469	479	+ 2.1 %
South Shore	1,676	1,551	- 7.5 %
West	1,567	1,686	+ 7.6 %
STATEWIDE	11,424	10,759	- 5.8 %

AVERAGE SELLING PRICE

<u>Region</u>	<u>2000</u>	<u>2001</u>	<u>Percentage Change</u>
Cape Cod	\$295,597	\$323,180	+ 9.3 %
Central	\$218,825	\$236,564	+ 8.1 %
Greater Boston	\$440,006	\$461,858	+ 5.0 %
Northeast	\$312,167	\$338,477	+ 8.4 %
Southeast	\$201,159	\$207,070	+ 2.9 %
South Shore	\$255,525	\$287,322	+12.4 %
West	\$149,623	\$163,533	+ 9.3 %
STATEWIDE	\$288,290	\$305,292	+ 5.9 %

MASSACHUSETTS ASSOCIATION OF REALTORS FOURTH QUARTER 2001 MLS SALES AND AVERAGE PRICES

	<u>2001 Fourth Quarter</u>						<u>2000 Fourth Quarter</u>					
	<i>Single family sales</i>	<i>Single family Total \$ Volume</i>	<i>Average Selling Price</i>	<i>Condos</i>	<i>Total \$ Volume</i>	<i>Average Selling Price</i>	<i>Single family sales</i>	<i>Total \$</i>	<i>Average Selling Price</i>	<i>Condos</i>	<i>Total \$</i>	<i>Average Selling Price</i>
N. Bristol Cty	159	\$36,247,694	\$227,973	41	\$6,779,500	\$165,354	284	\$55,910,883	\$196,869	50	\$5,407,600	\$108,152
Brockton	547	\$131,716,622	\$240,798	117	\$18,839,149	\$161,018	600	\$124,427,462	\$207,379	145	\$18,299,699	\$126,205
Plymouth-S Shore	845	\$277,672,346	\$328,606	179	\$34,966,850	\$195,346	792	\$247,921,704	\$313,032	225	\$37,675,725	\$167,448
SOUTH SHORE	1551	\$445,636,662	\$287,322	337	\$60,585,499	\$179,779	1676	\$428,260,049	\$255,525	420	\$61,383,024	\$146,150
Gr. Fall River	131	\$25,995,154	\$198,436	18	\$1,393,100	\$77,394	136	\$34,742,263	\$255,458	23	\$1,710,400	\$74,365
Gr. New Bedford	348	\$73,191,340	\$210,320	25	\$2,751,500	\$110,060	333	\$59,601,106	\$178,982	17	\$1,790,600	\$105,329
SOUTHEAST	479	\$99,186,494	\$207,070	43	\$4,144,600	\$96,386	469	\$94,343,369	\$201,159	40	\$3,501,000	\$87,525
BOSTON	2250	\$1,039,181,444	\$461,858	1091	\$318,318,034	\$291,767	2536	\$1,115,856,138	\$440,006	1203	\$315,347,586	\$262,134
CAPE COD	893	\$288,599,579	\$323,180	160	\$25,436,430	\$158,978	1025	\$302,986,640	\$295,597	176	\$26,572,950	\$150,983
E. Middlesex	347	\$118,313,199	\$340,960	83	\$17,183,600	\$207,031	337	\$103,931,796	\$308,403	73	\$13,792,790	\$188,942
Northeast	784	\$237,335,196	\$302,723	304	\$48,340,722	\$159,016	919	\$275,396,423	\$299,670	335	\$45,460,148	\$135,702
Gr. Newburyport	125	\$43,103,574	\$344,829	62	\$13,244,238	\$213,617	153	\$47,324,775	\$309,312	63	\$10,767,174	\$170,908
North Shore	841	\$311,035,156	\$369,840	270	\$54,967,876	\$203,585	832	\$272,914,330	\$328,022	328	\$58,883,667	\$179,523
NORTHEAST	2097	\$709,787,125	\$338,477	719	\$133,736,436	\$186,003	2241	\$699,567,324	\$312,167	799	\$128,903,779	\$161,331
Gr. Worcester	1178	\$290,847,914	\$246,900	296	\$44,191,989	\$149,297	1309	\$296,289,887	\$226,348	317	\$41,617,610	\$131,286
N. Worcester Cty.	625	\$135,677,624	\$217,084	79	\$10,159,601	\$128,603	601	\$121,664,938	\$202,438	95	\$10,721,000	\$112,853
CENTRAL	1803	\$426,525,538	\$236,564	375	\$54,351,590	\$144,938	1910	\$417,954,825	\$218,825	412	\$52,338,610	\$127,035
Berkshire Cty	375	\$71,427,491	\$190,473	20	\$3,913,075	\$195,654	334	\$59,994,391	\$179,624	21	\$3,185,900	\$151,710
Franklin-Hampshire	272	\$48,391,776	\$177,911	38	\$3,862,300	\$101,639	276	\$42,829,547	\$155,180	47	\$5,204,300	\$110,730
Gr. Springfield	1039	\$155,897,632	\$150,046	129	\$13,101,911	\$101,565	957	\$131,635,367	\$137,550	155	\$16,833,959	\$108,606
WEST	1686	\$275,716,899	\$163,533	187	\$20,877,286	\$111,643	1,567	\$234,459,305	\$149,623	223	\$25,224,159	\$113,113
STATEWIDE	10,759	\$3,284,633,741	\$305,292	2,912	\$617,449,875	\$212,036	11,424	\$3,293,427,650	\$288,290	3,273	\$613,271,108	\$187,373