

MASSACHUSETTS ASSOCIATION OF REALTORS®

DETACHED SINGLE FAMILY HOME SALES AND AVERAGE SELLING PRICES  
REGIONAL COMPARISONS FOR 3RD QUARTER OF 2001 vs 3RD QUARTER OF 2000

DETACHED SINGLE FAMILY HOMES  
SALES

<u>Region</u>	<u>2000</u>	<u>2001</u>	<u>Percentage Change</u>
Cape Cod	1,023	1,060	+ 3.6 %
Central	2,131	2,234	+ 4.8 %
Greater Boston	3,369	3,329	- 1.2 %
Northeast	2,630	2,800	+ 6.5 %
Southeast	527	576	+ 9.3 %
South Shore	2,011	2,165	+ 7.7 %
West	1,855	1,980	+ 6.7 %
STATEWIDE	13,546	14,144	+ 4.4 %

AVERAGE SELLING PRICE

<u>Region</u>	<u>2000</u>	<u>2001</u>	<u>Percentage Change</u>
Cape Cod	\$302,064	\$332,893	+ 10.2 %
Central	\$220,738	\$241,733	+ 9.5 %
Greater Boston	\$460,336	\$491,555	+ 6.8 %
Northeast	\$307,179	\$349,922	+ 13.9 %
Southeast	\$171,011	\$249,291	+ 45.8 %
South Shore	\$242,287	\$283,106	+ 16.8 %
West	\$151,664	\$161,754	+ 6.7 %
STATEWIDE	\$295,058	\$324,226	+ 9.9 %

MASSACHUSETTS ASSOCIATION OF REALTORS THIRD QUARTER 2001 MLS SALES AND AVERAGE PRICES

	<u>2001 Third Quarter</u>						<u>2000 Third Quarter</u>					
	<u>Single family sales</u>	<u>Single family Total \$ Volume</u>	<u>Average Selling Price</u>	<u>Condos</u>	<u>Total \$ Volume</u>	<u>Average Selling Price</u>	<u>Single family sales</u>	<u>Total \$</u>	<u>Average Selling Price</u>	<u>Condos</u>	<u>Total \$</u>	<u>Average Selling Price</u>
N. Bristol Cty	183	\$39,827,180	\$217,635	50	\$6,696,600	\$133,932	243	\$46,999,480	\$193,413	36	\$4,251,500	\$118,097
Brockton	650	\$153,873,171	\$236,728	169	\$26,544,864	\$157,070	646	\$127,390,620	\$197,199	220	\$27,001,474	\$122,734
Plymouth-S Shore	1090	\$359,246,261	\$329,584	230	\$42,614,291	\$185,280	873	\$262,172,776	\$300,312	195	\$31,368,300	\$160,863
<b>SOUTH SHORE</b>	<b>1923</b>	<b>\$552,946,612</b>	<b>\$287,544</b>	<b>449</b>	<b>\$75,855,755</b>	<b>\$168,944</b>	<b>1,762</b>	<b>\$436,562,876</b>	<b>\$247,766</b>	<b>451</b>	<b>\$62,621,274</b>	<b>\$138,850</b>
Gr. Fall River	177	\$30,436,010	\$171,955	31	\$3,181,900	\$102,642	176	\$27,563,600	\$156,611	29	\$2,083,900	\$71,859
Gr. New Bedford	399	\$113,155,573	\$283,598	31	\$6,286,500	\$202,790	351	\$62,559,290	\$178,232	18	\$2,423,025	\$134,613
<b>SOUTHEAST</b>	<b>576</b>	<b>\$143,591,583</b>	<b>\$249,291</b>	<b>62</b>	<b>\$9,468,400</b>	<b>\$152,716</b>	<b>527</b>	<b>\$90,122,890</b>	<b>\$171,011</b>	<b>47</b>	<b>\$4,506,925</b>	<b>\$95,892</b>
<b>BOSTON</b>	<b>3,329</b>	<b>\$1,636,387,901</b>	<b>\$491,555</b>	<b>1,760</b>	<b>\$519,150,666</b>	<b>\$294,972</b>	<b>3,369</b>	<b>\$1,550,871,907</b>	<b>\$460,336</b>	<b>1,764</b>	<b>\$443,513,198</b>	<b>\$251,425</b>
<b>CAPE COD</b>	<b>1060</b>	<b>\$352,866,878</b>	<b>\$332,893</b>	<b>195</b>	<b>\$33,051,274</b>	<b>\$169,494</b>	<b>1,023</b>	<b>\$309,011,888</b>	<b>\$302,064</b>	<b>204</b>	<b>\$31,771,450</b>	<b>\$155,742</b>
E. Middlesex	405	\$137,134,508	\$338,604	91	\$16,957,905	\$186,351	362	\$111,403,285	\$307,744	80	\$12,074,150	\$150,927
Northeast	1144	\$398,892,928	\$348,683	400	\$59,384,571	\$148,461	1,112	\$342,199,625	\$307,733	403	\$50,199,898	\$124,566
Gr. Newburyport	174	\$58,014,833	\$333,419	83	\$17,606,393	\$212,125	174	\$49,710,915	\$285,695	81	\$14,522,913	\$179,295
North Shore	1077	\$385,740,461	\$358,162	391	\$80,853,651	\$206,787	982	\$304,566,226	\$310,149	349	\$61,601,765	\$176,509
<b>NORTHEAST</b>	<b>2800</b>	<b>\$979,782,730</b>	<b>\$349,922</b>	<b>965</b>	<b>\$174,802,520</b>	<b>\$181,143</b>	<b>2,630</b>	<b>\$807,880,051</b>	<b>\$307,179</b>	<b>913</b>	<b>\$138,398,726</b>	<b>\$151,587</b>
Gr. Worcester	1557	\$394,009,123	\$253,057	411	\$62,480,527	\$152,021	1,484	\$332,861,683	\$224,300	352	\$44,122,098	\$125,347
N. Worcester Cty.	677	\$146,023,486	\$215,692	92	\$12,138,636	\$131,942	647	\$137,530,739	\$212,567	89	\$8,576,764	\$96,368
<b>CENTRAL</b>	<b>2234</b>	<b>\$540,032,609</b>	<b>\$241,733</b>	<b>503</b>	<b>\$74,619,163</b>	<b>\$148,348</b>	<b>2,131</b>	<b>\$470,392,422</b>	<b>\$220,738</b>	<b>441</b>	<b>\$52,698,862</b>	<b>\$119,499</b>
Berkshire Cty	332	\$57,502,070	\$173,199	21	\$2,983,600	\$142,076	395	\$62,889,281	\$159,213	21	\$3,263,750	\$155,417
Franklin-Hampshire	446	\$84,077,003	\$188,513	70	\$7,933,725	\$113,339	348	\$59,237,293	\$170,222	71	\$7,061,766	\$99,461
Gr. Springfield	1,202	\$178,694,801	\$148,665	166	\$16,236,305	\$97,809	1,112	\$159,210,822	\$143,175	186	\$18,425,371	\$99,061
<b>WEST</b>	<b>1980</b>	<b>\$320,273,874</b>	<b>\$161,754</b>	<b>257</b>	<b>\$27,153,630</b>	<b>\$105,656</b>	<b>1,855</b>	<b>\$281,337,396</b>	<b>\$151,664</b>	<b>278</b>	<b>\$28,750,887</b>	<b>\$103,420</b>
<b>STATEWIDE</b>	<b>13,902</b>	<b>\$4,525,882,187</b>	<b>\$325,556</b>	<b>4,191</b>	<b>\$914,101,408</b>	<b>\$218,111</b>	<b>13,297</b>	<b>\$3,946,179,430</b>	<b>\$296,772</b>	<b>4,098</b>	<b>\$762,261,322</b>	<b>\$186,008</b>