

MASSACHUSETTS ASSOCIATION OF REALTORS®

DETACHED SINGLE FAMILY HOME SALES AND AVERAGE SELLING PRICES
REGIONAL COMPARISONS FOR 2ND QUARTER OF 2001 VS 2ND QUARTER OF 2000

DETACHED SINGLE FAMILY HOMES
SALES

<u>Region</u>	<u>2000</u>	<u>2001</u>	<u>Percentage Change</u>
Cape Cod	1,099*	N/A	
Central	2,086	1,965	- 5.8%
Greater Boston	3,249	2,573	- 20.8%
Northeast	2,563	2,379	- 7.2%
Southeast	483	497	+ 2.9%
South Shore	1,686	1,960	+ 16.3%
West	1,783	1,718	- 3.6%
STATEWIDE	11,850	11,092	- 6.4%

AVERAGE SELLING PRICE

<u>Region</u>	<u>2000</u>	<u>2001</u>	<u>Percentage Change</u>
Cape Cod	\$295,866*	N/A	
Central	\$208,203	\$242,904	+ 16.7%
Greater Boston	\$428,532	\$484,391	+ 13.0%
Northeast	\$306,896	\$328,671	+ 7.1%
Southeast	\$164,402	\$185,063	+ 12.6%
South Shore	\$248,570	\$266,878	+ 7.4%
West	\$148,217	\$155,696	+ 5.0%
STATEWIDE	\$284,891	\$305,454	+ 7.2%

* Data is not included in state total and will not be reported to media do to lack of corresponding figures for 2001.

N/A Data not available due to a conversion in MLS system provider.

MASSACHUSETTS ASSOCIATION OF REALTORS SECOND QUARTER 2001 MLS SALES AND AVERAGE PRICES

	<u>2001 Second Quarter</u>						<u>2000 Second Quarter</u>					
	<u>Single family sales</u>	<u>Single family Total \$ Volume</u>	<u>Average Selling Price</u>	<u>Condos</u>	<u>Total \$ Volume</u>	<u>Average Selling Price</u>	<u>Single family sales</u>	<u>Total \$</u>	<u>Average Selling Price</u>	<u>Condos</u>	<u>Total \$</u>	<u>Average Selling Price</u>
N. Bristol Cty	177	\$38,354,815	\$216,694	39	\$5,561,900	\$142,613	189	\$34,335,390	\$181,669	38	\$4,140,600	\$108,963
Brockton	554	\$123,374,084	\$222,697	157	\$23,480,856	\$149,560	618	\$119,667,848	\$193,637	161	\$19,367,721	\$120,296
Plymouth-S. Shore	963	\$300,407,314	\$311,949	235	\$42,207,100	\$179,605	879	\$265,086,318	\$301,577	143	\$18,721,925	\$130,923
SOUTH SHORE	1694	\$462,136,213	\$272,808	431	\$71,249,856	\$165,313	1686	\$419,089,556	\$248,570	342	\$42,230,246	\$123,480
Gr. Fall River	175	\$31,173,292	\$178,133	21	\$1,891,750	\$90,083	157	\$27,681,725	\$176,317	27	\$2,321,727	\$85,990
Gr. New Bedford	322	\$60,802,800	\$188,829	19	\$2,699,400	\$142,074	326	\$51,724,530	\$158,664	19	\$2,006,361	\$105,598
SOUTHEAST	497	\$91,976,092	\$185,063	40	\$4,591,150	\$114,779	483	\$79,406,255	\$164,402	46	\$4,328,088	\$94,089
BOSTON	2573	\$1,246,337,254	\$484,391	1400	\$402,217,186	\$287,298	3249	\$1,392,301,751	\$428,532	1473	\$338,041,986	\$229,492
CAPE COD	1109	\$331,050,985	\$298,513	213	\$39,212,913	\$184,098	1312	\$372,845,348	\$284,181	260	\$34,400,651	\$132,310
E. Middlesex	336	\$113,569,045	\$338,003	86	\$15,230,000	\$177,093	368	\$109,041,330	\$296,308	85	\$13,276,750	\$156,197
Northeast	935	\$298,522,630	\$319,276	365	\$54,742,490	\$149,979	1071	\$309,460,054	\$288,945	400	\$47,822,348	\$119,556
Gr. Newburyport	159	\$55,467,232	\$348,851	78	\$15,833,613	\$202,995	162	\$47,126,327	\$290,903	76	\$13,482,339	\$177,399
North Shore	949	\$314,348,793	\$331,242	369	\$71,539,633	\$193,874	962	\$320,947,628	\$333,625	343	\$55,804,791	\$162,696
NORTHEAST	2379	\$781,907,700	\$328,671	898	\$157,345,736	\$175,218	2563	\$786,575,339	\$306,896	904	\$130,386,228	\$144,233
Gr. Worcester	1345	\$339,435,586	\$252,368	341	\$47,542,303	\$139,420	1428	\$301,632,126	\$211,227	315	\$40,196,457	\$127,608
N. Worcester Cty.	620	\$137,871,158	\$222,373	76	\$8,596,051	\$113,106	658	\$132,678,896	\$201,640	82	\$7,739,050	\$94,379
CENTRAL	1965	\$477,306,744	\$242,904	417	\$56,138,354	\$134,624	2086	\$434,311,022	\$208,203	397	\$47,935,507	\$120,744
Berkshire Cty	321	\$54,569,328	\$169,998	18	\$3,044,100	\$169,117	383	\$62,282,169	\$162,617	24	\$3,629,050	\$151,210
Franklin-Hampshire	319	\$55,790,090	\$174,891	46	\$4,917,150	\$106,895	344	\$56,810,067	\$165,146	44	\$4,846,364	\$110,145
Gr. Springfield	1078	\$157,126,532	\$145,757	148	\$16,540,407	\$111,760	1056	\$145,179,526	\$137,481	150	\$14,429,930	\$96,200
WEST	1718	\$267,485,950	\$155,696	212	\$24,501,657	\$115,574	1,783	\$264,271,762	\$148,217	218	\$22,905,344	\$105,070
STATEWIDE	10,826	\$3,658,200,938	\$337,909	3,611	\$755,256,852	\$209,154	13,162	\$3,748,801,033	\$284,820	3,640	\$620,228,050	\$170,392