

MASSACHUSETTS ASSOCIATION OF REALTORS®

DETACHED SINGLE FAMILY HOME SALES AND AVERAGE SELLING PRICES  
REGIONAL COMPARISONS FOR 1ST QUARTER OF 2001 vs 1ST QUARTER OF 2000

DETACHED SINGLE FAMILY HOMES  
SALES

<u>Region</u>	<u>2000</u>	<u>2001</u>	<u>Percentage</u> <u>Change</u>
Cape Cod	780*	N/A	- . %
Central	1,296	1,383	+ 6.7 %
Greater Boston	1,950	1,598	- 18.1 %
Northeast	1,626	1,604	- 1.3 %
Southeast	354	357	+ 0.8 %
South Shore	1,245	1,330	+ 6.8 %
West	1,039	1,081	+ 4.0 %
STATEWIDE	7,510	7,353	- 2.1 %

AVERAGE SELLING PRICE

<u>Region</u>	<u>2000</u>	<u>2001</u>	<u>Percentage</u> <u>Change</u>
Cape Cod	\$309,073*	\$ N/A	+ . %
Central	\$194,569	\$220,192	+ 13.2 %
Greater Boston	\$385,647	\$447,488	+ 16.0 %
Northeast	\$282,504	\$317,236	+ 12.3 %
Southeast	\$164,150	\$172,033	+ 4.8 %
South Shore	\$234,339	\$255,629	+ 9.1 %
West	\$134,983	\$157,477	+ 16.7 %
STATEWIDE	\$260,138	\$285,610	+ 9.8 %

\* Data is not included in state total and will not be reported to media do to lack of corresponding figures for 2001.

N/A Data not available due to a conversion in MLS system provider.

MASSACHUSETTS ASSOCIATION OF REALTORS FIRST QUARTER 2001 MLS SALES AND AVERAGE PRICES

	<i>2001 First Quarter</i>						<i>2000 First Quarter</i>					
	<i>Single family sales</i>	<i>Single family Total \$ Volume</i>	<i>Average Selling Price</i>	<i>Condos</i>	<i>Total \$ Volume</i>	<i>Average Selling Price</i>	<i>Single family sales</i>	<i>Single family Total \$Volume</i>	<i>Average Selling Price</i>	<i>Condos</i>	<i>Total \$</i>	<i>Average Selling Price</i>
North Bristol Cty	114	\$22,242,050	\$195,106	46	\$6,348,750	\$138,016	132	\$22,431,467	\$169,935	26	\$2,741,800	\$105,454
Brockton Area	383	\$79,016,293	\$206,309	101	\$13,976,446	\$138,381	415	\$77,247,912	\$186,140	119	\$12,754,195	\$107,178
Plymouth-South Shore	639	\$200,777,908	\$314,206	157	\$27,436,670	\$174,756	698	\$192,072,343	\$275,175	132	\$17,137,703	\$129,831
<b>SOUTH SHORE</b>	<b>1136</b>	<b>\$302,036,251</b>	<b>\$265,877</b>	<b>304</b>	<b>\$47,761,866</b>	<b>\$157,111</b>	<b>1245</b>	<b>\$291,751,722</b>	<b>\$234,339</b>	<b>277</b>	<b>\$32,633,698</b>	<b>\$117,811</b>
Gr. Fall River	111	\$17,980,155	\$161,983	12	\$937,650	\$78,138	97	\$14,324,205	\$147,672	17	\$1,219,500	\$71,735
Gr. New Bedford	246	\$43,435,646	\$176,568	14	\$1,204,700	\$86,050	257	\$43,785,018	\$170,370	7	\$795,000	\$113,571
<b>SOUTHEAST</b>	<b>357</b>	<b>\$61,415,801</b>	<b>\$172,033</b>	<b>26</b>	<b>\$2,142,350</b>	<b>\$82,398</b>	<b>354</b>	<b>\$58,109,223</b>	<b>\$164,150</b>	<b>24</b>	<b>\$2,014,500</b>	<b>\$83,938</b>
<b>GR. BOSTON</b>	1598	\$715,085,060	\$447,488	923	\$244,725,163	\$265,141	1950	\$752,012,246	\$385,647	848	\$194,112,237	\$228,906
<b>CAPE COD</b>	759	\$219,298,514	\$288,931	132	\$22,709,022	\$172,038	909	\$260,966,460	\$287,092	178	\$22,545,600	\$126,661
E. Middlesex	236	\$75,658,501	\$320,587	72	\$12,626,800	\$175,372	249	\$70,270,094	\$282,209	65	\$10,850,860	\$166,936
Northeast	653	\$201,275,036	\$308,231	267	\$36,118,240	\$135,274	661	\$174,933,141	\$264,649	238	\$27,268,566	\$114,574
Gr. Newburyport	89	\$27,464,146	\$308,586	45	\$7,636,505	\$169,700	122	\$34,472,383	\$282,561	42	\$6,566,124	\$156,336
North Shore	626	\$204,449,051	\$326,596	268	\$48,996,671	\$182,823	594	\$179,676,673	\$302,486	207	\$32,804,760	\$158,477
<b>NORTHEAST</b>	<b>1604</b>	<b>\$508,846,734</b>	<b>\$317,236</b>	<b>652</b>	<b>\$105,378,216</b>	<b>\$161,623</b>	<b>1626</b>	<b>\$459,352,291</b>	<b>\$282,504</b>	<b>552</b>	<b>\$77,490,310</b>	<b>\$140,381</b>
Gr. Worcester	941	\$211,325,889	\$224,576	221	\$30,324,517	\$137,215	899	\$176,559,840	\$196,396	206	\$24,605,474	\$119,444
N. Worcester County	442	\$93,199,438	\$210,858	63	\$7,445,300	\$118,179	397	\$75,602,104	\$190,434	47	\$4,357,550	\$92,714
<b>CENTRAL</b>	<b>1383</b>	<b>\$304,525,327</b>	<b>\$220,192</b>	<b>284</b>	<b>\$37,769,817</b>	<b>\$132,992</b>	<b>1296</b>	<b>\$252,161,944</b>	<b>\$194,569</b>	<b>253</b>	<b>\$28,963,024</b>	<b>\$114,478</b>
Berkshire County	229	\$46,643,579	\$203,684	13	\$1,885,900	\$145,069	199	\$30,350,652	\$152,516	11	\$1,497,900	\$136,173
Franklin-Hampshire	201	\$33,168,489	\$165,017	19	\$1,953,200	\$102,800	161	\$24,623,275	\$152,940	22	\$2,181,040	\$99,138
Gr. Springfield	651	\$90,420,905	\$138,895	84	\$6,862,975	\$81,702	679	\$85,272,894	\$125,586	124	\$13,201,363	\$106,463
<b>WEST</b>	<b>1081</b>	<b>\$170,232,973</b>	<b>\$157,477</b>	<b>116</b>	<b>\$10,702,075</b>	<b>\$92,259</b>	<b>1039</b>	<b>\$140,246,821</b>	<b>\$134,983</b>	<b>157</b>	<b>\$16,880,303</b>	<b>\$107,518</b>
<b>STATEWIDE</b>	<b>7,918</b>	<b>\$2,281,440,660</b>	<b>\$288,133</b>	<b>2,437</b>	<b>\$471,188,509</b>	<b>\$193,348</b>	<b>8419</b>	<b>\$2,214,600,707</b>	<b>\$263,048</b>	<b>2289</b>	<b>\$374,639,672</b>	<b>\$163,670</b>