

MASSACHUSETTS ASSOCIATION OF REALTORS®

DETACHED SINGLE FAMILY HOME SALES AND AVERAGE SELLING PRICES

REGIONAL COMPARISONS FOR 1993 vs 1992

DETACHED SINGLE FAMILY HOMES  
SALES

<u>Region</u>	<u>1992</u>	<u>1993</u>	<u>Percentage Change</u>
Cape Cod	2,324	2,537	+ 9.2 %
Central	4,098	4,892	+ 19.4 %
Greater Boston	10,472	10,851	+ 3.6 %
Northeast	7,680	8,442	+ 9.9 %
Southeast	1,305	1,470	+ 12.6 %
South Shore	3,535	4,390	+ 24.2 %
West	4,370	4,729	+ 8.2 %
STATEWIDE	33,784	37,311	+ 10.4 %

AVERAGE SELLING PRICE

<u>Region</u>	<u>1992</u>	<u>1993</u>	<u>Percentage Change</u>
Cape Cod	\$151,208	\$146,517	- 3.1 %
Central	\$135,913	\$137,593	+ 1.2 %
Greater Boston	\$219,997	\$223,761	+ 1.7 %
Northeast	\$174,814	\$177,632	+ 1.6 %
Southeast	\$124,147	\$121,373	- 2.2 %
South Shore	\$156,875	\$160,205	+ 2.1 %
West	\$125,581	\$124,541	- 0.8 %
STATEWIDE	\$172,274	\$172,686	+ 0.2 %

MASSACHUSETTS ASSOCIATION OF REALTORS YEAR END 1993 MLS SALES AND AVERAGE PRICES

	1993 Year End Totals				1992 Year End Totals			
	Single family sales	Average Selling Price	Condos	Average Selling Price	Single family sales	Average Selling Price	Condos	Average Selling Price
N. Bristol Cty	363	\$124,036	49	\$75,225	312	\$125,122	33	\$80,921
Plymouth/Q.SS	3165	\$166,400	355	\$95,276	2544	\$163,904	325	\$103,023
<b>SOUTH SHORE</b>	<b>3528</b>	<b>\$162,041</b>	<b>404</b>	<b>\$92,844</b>	<b>2,856</b>	<b>\$159,667</b>	<b>358</b>	<b>\$100,986</b>
Gr. Fall River	570	\$122,842	60	\$51,411	474	\$125,970	40	\$58,666
Gr. New Bedford	907	\$119,512	56	\$44,323	831	\$123,107	49	\$50,729
<b>SOUTHEAST</b>	<b>1477</b>	<b>\$120,798</b>	<b>116</b>	<b>\$47,989</b>	<b>1305</b>	<b>\$124,147</b>	<b>89</b>	<b>\$54,296</b>
Gr. Boston	11,713	\$218,530	2733	\$128,383	11,151	\$215,738	2247	\$120,955
CAPE COD	2,537	\$146,517	279	\$89,024	2324	\$151,208	241	\$92,257
E. Middlesex	1781	\$174,624	286	\$106,519	1571	\$172,914	195	\$103,008
Gr. Haverhill	441	\$128,713	140	\$71,497	365	\$132,135	96	\$78,167
Gr. Lawrence	1229	\$198,587	262	\$80,508	1180	\$199,723	219	\$75,736
Gr. Lowell	1919	\$152,953	383	\$79,994	1835	\$151,981	323	\$83,557
Gr. Newburyport	657	\$165,295	90	\$98,480	619	\$153,915	109	\$99,757
Gr. Salem	2415	\$201,087	575	\$109,132	2110	\$195,671	400	\$106,904
<b>NORTHEAST</b>	<b>8442</b>	<b>\$177,632</b>	<b>1736</b>	<b>\$94,366</b>	<b>7680</b>	<b>\$174,814</b>	<b>1342</b>	<b>\$92,996</b>
Gr. Worcester	3305	\$146,100	334	\$76,693	2817	\$141,830	282	\$81,306
N. Worcester Cty.	1587	\$119,876	179	\$40,991	1281	\$122,902	109	\$51,951
<b>CENTRAL</b>	<b>4892</b>	<b>\$137,593</b>	<b>513</b>	<b>\$64,235</b>	<b>4098</b>	<b>\$135,913</b>	<b>391</b>	<b>\$73,123</b>
Berkshire Cty	819	\$123,492	43	\$128,271	842	\$127,281	37	\$137,214
Franklin-Hampshire	1,024	\$130,788	129	\$78,866	940	\$128,966	90	\$83,086
Holyoke-Chicopee	596	\$112,185	92	\$74,378	514	\$113,376	83	\$78,320
Gr. Springfield	2,290	\$125,339	225	\$77,083	2,074	\$126,382	185	\$85,492
<b>WEST</b>	<b>4729</b>	<b>\$124,541</b>	<b>489</b>	<b>\$81,546</b>	<b>4370</b>	<b>\$125,581</b>	<b>395</b>	<b>\$88,281</b>
<b>STATEWIDE</b>	<b>37,318</b>	<b>\$172,653</b>	<b>6,270</b>	<b>\$104,535</b>	<b>33,784</b>	<b>\$172,274</b>	<b>5,063</b>	<b>\$103,351</b>