

MASSACHUSETTS ASSOCIATION OF REALTORS FIRST QUARTER 2003 MLS MULTI FAMILY SALES

|                      | <u>2003 First Quarter</u> |                                     | <u>2002 First Quarter</u> |                                     |
|----------------------|---------------------------|-------------------------------------|---------------------------|-------------------------------------|
|                      | <i>Multi family sales</i> | <i>Multi family Total \$ Volume</i> | <i>Multi family sales</i> | <i>Multi Family Total \$ Volume</i> |
| N. Bristol Cty       | 20                        | \$6,060,600                         | 29                        | \$5,884,005                         |
| Gr. Brockton         | 87                        | \$26,370,730                        | 104                       | \$24,937,850                        |
| Plymouth-South Shore | 44                        | \$17,399,800                        | 28                        | \$8,757,200                         |
| <b>SOUTH SHORE</b>   | <b>151</b>                | <b>\$49,831,130</b>                 | <b>161</b>                | <b>\$39,579,055</b>                 |
| Gr. Fall River       | 72                        | \$16,273,860                        | 50                        | \$8,436,075                         |
| Gr. New Bedford      | 91                        | \$17,909,174                        | 106                       | \$14,990,500                        |
| <b>SOUTHEAST</b>     | <b>163</b>                | <b>\$34,183,034</b>                 | <b>156</b>                | <b>\$23,426,575</b>                 |
| <b>Gr. Boston</b>    | 449                       | \$201,838,158                       | 481                       | \$189,284,720                       |
| <b>CAPE COD</b>      | 17                        | \$5,655,500                         | 24                        | \$6,762,900                         |
| E. Middlesex         | 14                        | \$5,758,300                         | 21                        | \$6,782,100                         |
| Northeast            | 143                       | \$38,616,420                        | 144                       | \$30,285,200                        |
| Gr. Newburyport      | 10                        | \$3,104,200                         | 9                         | \$3,442,300                         |
| North Shore          | 144                       | \$48,968,651                        | 171                       | \$46,316,417                        |
| <b>NORTHEAST</b>     | <b>311</b>                | <b>\$96,447,571</b>                 | <b>345</b>                | <b>\$86,826,017</b>                 |
| Gr. Worcester        | 180                       | \$46,278,595                        | 185                       | \$37,866,527                        |
| N. Worcester County  | 97                        | \$17,422,700                        | 74                        | \$10,234,737                        |
| <b>CENTRAL</b>       | <b>277</b>                | <b>\$63,701,295</b>                 | <b>259</b>                | <b>\$48,101,264</b>                 |
| Berkshire County     | 28                        | \$3,232,750                         | 31                        | \$3,074,250                         |
| Franklin-Hampshire   | 39                        | \$6,927,463                         | 35                        | \$5,587,150                         |
| Gr. Springfield      | 184                       | \$21,716,342                        | 140                       | \$13,848,474                        |
| <b>WEST</b>          | <b>251</b>                | <b>\$31,876,555</b>                 | <b>206</b>                | <b>\$22,509,874</b>                 |
| <b>STATEWIDE</b>     | <b>1,619</b>              | <b>\$483,533,243</b>                | <b>1,632</b>              | <b>\$416,490,405</b>                |