

MASSACHUSETTS ASSOCIATION OF REALTORS YEAR END 1996 MLS MULTI-FAMILY SALES

	<u>1997 Year End</u>		<u>1996 Year End</u>	
	<i>Multi family sales</i>	<i>Multi family Total \$ Volume</i>	<i>Multi family sales</i>	<i>Multi Family Total \$</i>
N. Bristol County	62	\$6,962,033	42	\$4,611,200
Plymouth County	35	\$5,338,900	35	\$4,802,600
SOUTH SHORE	97	\$12,300,933	77	\$9,413,800
Gr. Fall River	148	\$17,032,785	145	\$17,404,551
Gr. New Bedford	241	\$21,527,806	211	\$18,055,173
SOUTHEAST	389	\$38,560,591	356	\$35,459,724
BOSTON	2353	\$392,112,097	2163	\$366,342,073
CAPE COD	74	\$10,541,800	63	\$8,388,155
E. Middlesex	114	\$22,755,600	113	\$20,414,525
*Northeast	348	\$30,206,329	346	\$28,987,940
Gr. Lowell	229	\$21,690,276	213	\$18,228,512
Gr. Newburyport	44	\$7,724,500	51	\$7,919,299
**North Shore	597	\$80,698,540	587	\$69,682,717
NORTHEAST	1332	\$163,075,245	1310	\$145,232,993
Gr. Worcester	487	\$46,045,253	413	\$39,829,630
N. Worcester County	233	\$18,711,905	239	\$15,549,697
CENTRAL	720	\$64,757,158	652	\$55,379,327
Berkshire County	92	\$6,478,700	99	\$6,361,390
Franklin-Hampshire	104	\$12,426,150	114	\$12,730,930
Holyoke-Chicopee	136	\$10,685,072	143	\$10,903,927
Gr. Springfield	422	\$26,565,845	353	\$22,311,288
WEST	754	\$56,155,767	709	\$52,307,535
STATEWIDE	5,719	\$737,503,591	5330	\$672,523,607

*Northeast Assn. covers the Gr. Lawrence area, and was formerly recognized as Gr. Lawrence in past reports.

**North Shore Assn. covers the Gr. Salem and Gr. Haverhill areas, and was formerly recognized as Gr. Salem in past reports.