

MASSACHUSETTS ASSOCIATION OF REALTORS FOURTH QUARTER 1996 MLS MULTI FAMILY SALES

	<u>1997 Fourth Quarter</u>		<u>1996 Fourth Quarter</u>	
	<i>Multi family sales</i>	<i>Multi family Total \$ Volume</i>	<i>Multi family sales</i>	<i>Multi Family Total \$</i>
N. Bristol Cty	16	\$1,824,000	12	\$1,303,300
Plymouth	9	\$1,446,000	10	\$1,367,500
<b>SOUTH SHORE</b>	<b>25</b>	<b>\$3,270,000</b>	<b>22</b>	<b>\$2,670,800</b>
Fall River	41	\$4,869,005	39	\$5,175,501
New Bedford	61	\$5,567,696	52	\$4,603,814
<b>SOUTHEAST</b>	<b>102</b>	<b>\$10,436,701</b>	<b>91</b>	<b>\$9,779,315</b>
<b>BOSTON</b>	674	\$126,798,025	575	\$95,400,358
<b>CAPE COD</b>	22	\$3,344,300	16	\$2,635,000
E. Middlesex	33	\$6,759,100	30	\$5,478,875
*Northeast	112	\$10,250,200	111	\$9,469,190
Gr. Lowell	64	\$6,126,476	54	\$5,111,550
Gr. Newburport	10	\$2,223,500	18	\$2,745,900
**North Shore	157	\$21,841,190	160	\$18,441,225
<b>NORTHEAST</b>	<b>376</b>	<b>\$47,200,466</b>	<b>373</b>	<b>\$41,246,740</b>
Worcester	127	\$13,503,570	117	\$11,126,175
N. Worcester	71	\$5,508,790	61	\$4,472,446
<b>CENTRAL</b>	<b>198</b>	<b>\$19,012,360</b>	<b>178</b>	<b>\$15,598,621</b>
Berkshire Cty	25	\$1,685,625	29	\$2,141,700
Franklin-Hampshire	33	\$3,894,000	22	\$2,673,950
Holyoke-Chicopee	31	\$2,412,800	31	\$2,024,900
Gr. Springfield	101	\$6,502,143	103	\$6,268,101
<b>WEST</b>	<b>190</b>	<b>\$14,494,568</b>	<b>185</b>	<b>\$13,108,651</b>
<b>STATEWIDE</b>	<b>1,587</b>	<b>\$224,556,420</b>	<b>1440</b>	<b>\$180,439,485</b>

\*Northeast Assn. covers the Gr. Lawrence area, and was formerly recognized as Gr. Lawrence in past reports.

\*\*North Shore Assn. covers the Gr. Salem and Gr. Haverhill areas, and was formerly recognized as Gr. Salem in past reports.