

MASSACHUSETTS ASSOCIATION OF REALTORS

Detached Single-family Home Sales

<u>January '01</u>	<u>January '02</u>	<u>% Change</u>
2,621	3,092	+ 18.0%

<u>December '01</u>	<u>January '02</u>	<u>% Change</u>
3,426	3,092	- 9.7%

Condominium Sales

<u>January '01</u>	<u>January '02</u>	<u>% Change</u>
785	966	+ 23.1%

<u>December '01</u>	<u>January '02</u>	<u>% Change</u>
861	966	+ 12.2%

Detached Single-family Home Average Selling Price

<u>January '01</u>	<u>January '02</u>	<u>% Change</u>
\$300,150	\$311,840	+ 3.9%

<u>December '01</u>	<u>January '02</u>	<u>% Change</u>
\$298,273	\$311,840	+ 4.5%

Condominium Average Selling Price

<u>January '01</u>	<u>January '02</u>	<u>% Change</u>
\$191,851	\$215,696	+ 12.4%

<u>December '01</u>	<u>January '02</u>	<u>% Change</u>
\$213,290	\$215,696	+ 1.1%

NOTE: Figures reflect 5 of 5 REALTOR®-affiliated Multiple Listing Services in Massachusetts as of February 21, 2001.