

MASSACHUSETTS ASSOCIATION OF REALTORS®

CONDOMINIUM SALES AND AVERAGE SELLING PRICES

REGIONAL COMPARISONS FOR 3RD QUARTER OF 2000 vs 3RD QUARTER OF 1999

CONDOS
Sales

<u>Region</u>	<u>1999</u>	<u>2000</u>	<u>Percentage Change</u>
Cape Cod	179	171	- 4.5 %
Central	439	441	+ 0.5 %
Greater Boston	1,725	1,621	- 6.0 %
Northeast	931	913	- 1.9 %
Southeast	43	47	+ 9.3 %
South Shore	254	231	- 9.1 %
West	261	278	+ 6.5 %
STATEWIDE	3,832	3,702	- 3.4 %

AVERAGE SELLING PRICE

<u>Region</u>	<u>1999</u>	<u>2000</u>	<u>Percentage Change</u>
Cape Cod	\$114,164	\$161,304	+ 41.3 %
Central	\$106,692	\$119,499	+ 12.0 %
Greater Boston	\$208,743	\$251,754	+ 20.6 %
Northeast	\$134,956	\$151,587	+ 12.3 %
Southeast	\$ 97,463	\$ 95,892	- 1.6 %
South Shore	\$129,971	\$154,198	+ 18.6 %
West	\$108,311	\$103,420	- 4.5 %
STATEWIDE	\$161,396	\$187,912	+ 16.4 %

MASSACHUSETTS ASSOCIATION OF REALTORS THIRD QUARTER 2000 MLS SALES AND AVERAGE PRICES

	<u>2000 Third Quarter</u>						<u>1999 Third Quarter</u>					
	<u>Single family sales</u>	<u>Single family Total \$ Volume</u>	<u>Average Selling Price</u>	<u>Condos</u>	<u>Total \$ Volume</u>	<u>Average Selling Price</u>	<u>Single family sales</u>	<u>Total \$</u>	<u>Average Selling Price</u>	<u>Condos</u>	<u>Total \$</u>	<u>Average Selling Price</u>
N. Bristol Cty	243	\$46,999,480	\$193,413	36	\$4,251,500	\$118,097	233	\$38,836,106	\$166,679	46	\$4,725,000	\$102,717
South Shore	216	\$50,945,700	\$235,860	63	\$8,871,500	\$140,817	238	\$45,956,181	\$193,093	130	\$18,320,510	\$140,927
Plymouth County	657	\$211,227,076	\$321,502	132	\$22,496,800	\$170,430	798	\$232,197,323	\$290,974	78	\$9,967,075	\$127,783
SOUTH SHORE	1116	\$309,172,256	\$277,036	231	\$35,619,800	\$154,198	1,269	\$316,989,610	\$249,795	254	\$33,012,585	\$129,971
Gr. Fall River	176	\$27,563,600	\$156,611	29	\$2,083,900	\$71,859	191	\$28,264,809	\$147,983	17	\$1,526,900	\$89,818
Gr. New Bedford	351	\$62,559,290	\$178,232	18	\$2,423,025	\$134,613	440	\$79,448,333	\$180,564	26	\$2,664,020	\$102,462
SOUTHEAST	527	\$90,122,890	\$171,011	47	\$4,506,925	\$95,892	631	\$107,713,142	\$170,702	43	\$4,190,920	\$97,463
BOSTON	3,419	\$1,536,783,755	\$449,483	1,621	\$408,093,096	\$251,754	3,660	\$1,352,070,640	\$369,418	1,725	\$360,081,792	\$208,743
CAPE COD	1,023	\$309,011,888	\$302,064	204	\$31,771,450	\$155,742	1,040	\$249,918,100	\$240,306	179	\$20,435,294	\$114,164
E. Middlesex	362	\$111,403,285	\$307,744	80	\$12,074,150	\$150,927	434	\$111,262,130	\$256,364	105	\$14,577,050	\$138,829
Northeast	1112	\$342,199,625	\$307,733	403	\$50,199,898	\$124,566	1,162	\$305,025,033	\$262,500	355	\$38,956,296	\$109,736
Gr. Newburyport	174	\$49,710,915	\$285,695	81	\$14,522,913	\$179,295	157	\$41,295,475	\$263,029	71	\$11,879,878	\$167,322
North Shore	982	\$304,566,226	\$310,149	349	\$61,601,765	\$176,509	1,093	\$316,418,537	\$289,495	400	\$60,230,730	\$150,577
NORTHEAST	2630	\$807,880,051	\$307,179	913	\$138,398,726	\$151,587	2,846	\$774,001,175	\$271,961	931	\$125,643,954	\$134,956
Gr. Worcester	1484	\$332,861,683	\$224,300	352	\$44,122,098	\$125,347	1,695	\$337,220,523	\$198,950	355	\$39,856,137	\$112,271
N. Worcester Cty.	647	\$137,530,739	\$212,567	89	\$8,576,764	\$96,368	694	\$122,652,245	\$176,732	84	\$6,981,450	\$83,113
CENTRAL	2131	\$470,392,422	\$220,738	441	\$52,698,862	\$119,499	2,389	\$459,872,768	\$192,496	439	\$46,837,587	\$106,692
Berkshire Cty	395	\$62,889,281	\$159,213	21	\$3,263,750	\$155,417	386	\$69,700,220	\$180,571	27	\$5,133,500	\$190,130
Franklin-Hampshire	348	\$59,237,293	\$170,222	71	\$7,061,766	\$99,461	468	\$74,511,451	\$159,213	60	\$5,883,387	\$98,056
Gr. Springfield	1,112	\$159,210,822	\$143,175	186	\$18,425,371	\$99,061	1,229	\$163,900,669	\$133,361	174	\$17,252,358	\$99,151
WEST	1855	\$281,337,396	\$151,664	278	\$28,750,887	\$103,420	2,083	\$308,112,340	\$147,918	261	\$28,269,245	\$108,311
STATEWIDE	12,701	\$3,804,700,658	\$299,559	3,735	\$699,839,746	\$187,373	13,918	\$3,568,677,775	\$256,407	3,832	\$618,471,377	\$161,396