

MASSACHUSETTS ASSOCIATION OF REALTORS®

CONDOMINIUM SALES AND AVERAGE SELLING PRICES

REGIONAL COMPARISONS FOR YEAR END 2002 vs YEAR END OF 2001

CONDOS  
Sales

<u>Region</u>	<u>2001</u>	<u>2002</u>	<u>Percentage Change</u>
Cape Cod	700	831	+18.7 %
Central	1,579	1,626	+ 3.0 %
Greater Boston	5,174	6,454	+24.7 %
Northeast	3,234	3,417	+ 5.7 %
Southeast	171	221	+29.2 %
South Shore	1,521	1,642	+ 8.0 %
West	772	721	- 6.6 %
STATEWIDE	13,151	14,912	+13.4 %

AVERAGE SELLING PRICE

<u>Region</u>	<u>2001</u>	<u>2002</u>	<u>Percentage Change</u>
Cape Cod	\$172,014	\$192,654	+12.0 %
Central	\$141,152	\$157,815	+11.8 %
Greater Boston	\$286,898	\$322,387	+12.4 %
Northeast	\$176,643	\$201,630	+14.1 %
Southeast	\$118,985	\$124,286	+ 4.5 %
South Shore	\$167,951	\$204,005	+21.5 %
West	\$107,817	\$123,439	+14.5 %
STATEWIDE	\$209,718	\$243,951	+16.3 %

Data for this report reflects residential sales reported to Realtor®-affiliated multiple listing services systems in Massachusetts, including the MLS Property Information Network, Inc.; the Multiple Listing Service of the Berkshire County Board of Realtors®; Cape Cod & Islands Multiple Listing Service, Inc.; the North Bristol County Board of Realtors® MLS; and Southeastern Mass. MLS.