

MASSACHUSETTS ASSOCIATION OF REALTORS®

CONDOMINIUM SALES AND AVERAGE SELLING PRICES

REGIONAL COMPARISONS FOR 4TH QUARTER OF 2002 vs 4TH QUARTER OF 2001

CONDOS  
Sales

<u>Region</u>	<u>2001</u>	<u>2002</u>	<u>Percentage Change</u>
Cape Cod	160	204	+27.5 %
Central	375	400	+ 6.7 %
Greater Boston	1,091	1,384	+26.9 %
Northeast	719	793	+10.3 %
Southeast	43	49	+14.0 %
South Shore	337	341	+ 1.2 %
West	187	198	+ 5.9 %
STATEWIDE	2,912	3,369	+15.7 %

AVERAGE SELLING PRICE

<u>Region</u>	<u>2001</u>	<u>2002</u>	<u>Percentage Change</u>
Cape Cod	\$158,978	\$219,239	+37.9 %
Central	\$144,938	\$164,886	+13.8 %
Greater Boston	\$291,767	\$323,536	+10.9 %
Northeast	\$186,003	\$209,008	+12.4 %
Southeast	\$ 96,386	\$186,317	+93.3 %
South Shore	\$179,779	\$226,373	+25.9 %
West	\$111,643	\$121,874	+ 9.2 %
STATEWIDE	\$212,036	\$247,744	+16.8 %

Data for this report reflects residential sales reported to Realtor®-affiliated multiple listing services systems in Massachusetts, including the MLS Property Information Network, Inc.; the Multiple Listing Service of the Berkshire County Board of Realtors®; Cape Cod & Islands Multiple Listing Service, Inc.; the North Bristol County Board of Realtors® MLS; and Southeastern Mass. MLS.