

MASSACHUSETTS ASSOCIATION OF REALTORS®

CONDOMINIUM SALES AND AVERAGE SELLING PRICES

REGIONAL COMPARISONS FOR 3RD QUARTER OF 2002 vs 3RD QUARTER OF 2001

CONDOS  
Sales

<u>Region</u>	<u>2001</u>	<u>2002</u>	<u>Percentage Change</u>
Cape Cod	195	186	- 4.6 %
Central	503	433	- 13.9 %
Greater Boston	1,760	1,839	+ 4.5 %
Northeast	965	969	+ 0.4 %
Southeast	62	53	- 14.5 %
South Shore	449	502	+ 11.8 %
West	257	212	- 17.5 %
STATEWIDE	4,191	4,194	+ 0.1 %

AVERAGE SELLING PRICE

<u>Region</u>	<u>2001</u>	<u>2002</u>	<u>Percentage Change</u>
Cape Cod	\$169,494	\$199,669	+ 17.8 %
Central	\$148,348	\$164,450	+ 10.9 %
Greater Boston	\$294,972	\$326,371	+ 10.6 %
Northeast	\$181,143	\$210,118	+ 16.0 %
Southeast	\$152,716	\$107,590	- 29.5 %
South Shore	\$168,944	\$213,498	+ 26.4 %
West	\$105,656	\$131,804	+ 24.7 %
STATEWIDE	\$218,111	\$251,065	+ 15.1 %