

MASSACHUSETTS ASSOCIATION OF REALTORS®

CONDOMINIUM HOME SALES AND AVERAGE SELLING PRICES

REGIONAL COMPARISONS FOR 2ND QUARTER OF 2002 VS 2ND QUARTER OF 2001

SALES

<u>Region</u>	<u>2001</u>	<u>2002</u>	<u>Percentage Change</u>
Cape Cod	213	267	+ 25.4%
Central	417	470	+ 12.7%
Greater Boston	1,641	1,922	+ 17.1%
Northeast	898	949	+ 5.7%
Southeast	40	68	+ 70.0%
South Shore	431	460	+ 6.7%
West	212	189	- 10.8%
STATEWIDE	3,852	4,325	+ 12.3%

AVERAGE SELLING PRICE

<u>Region</u>	<u>2001</u>	<u>2002</u>	<u>Percentage Change</u>
Cape Cod	\$184,098	\$181,979	- 1.2%
Central	\$134,624	\$154,189	+ 14.5%
Greater Boston	\$277,872	\$332,376	+ 19.6%
Northeast	\$175,218	\$198,931	+ 13.5%
Southeast	\$114,779	\$117,323	+ 2.2%
South Shore	\$165,313	\$195,750	+ 18.4%
West	\$115,574	\$120,758	+ 4.5%
STATEWIDE	\$210,028	\$247,287	+ 17.7%

Data for this report reflects residential sales reported to Realtor®-affiliated multiple listing services systems in Massachusetts, including the MLS Property Information Network, Inc.; the Multiple Listing Service of the Berkshire County Board of Realtors®; Cape Cod & Islands Multiple Listing Service, Inc.; the North Bristol County Board of Realtors® MLS; and Southeastern Mass. MLS.