

MASSACHUSETTS ASSOCIATION OF REALTORS®

CONDOMINIUM SALES AND AVERAGE SELLING PRICES

REGIONAL COMPARISONS FOR 1ST QUARTER OF 2002 vs 1ST QUARTER OF 2001

Sales

<u>Region</u>	<u>2001</u>	<u>2002</u>	<u>Percentage Change</u>
Cape Cod	132	174	+ 31.8 %
Central	284	323	+ 13.7 %
Greater Boston	1,081	1,309	+ 21.1 %
Northeast	652	706	+ 8.3 %
Southeast	26	51	+ 96.2 %
South Shore	304	339	+ 11.5 %
West	116	122	+ 5.2 %
STATEWIDE	2,595	3,024	+ 16.5 %

AVERAGE SELLING PRICE

<u>Region</u>	<u>2001</u>	<u>2002</u>	<u>Percentage Change</u>
Cape Cod	\$172,038	\$170,366	- 1.0 %
Central	\$132,992	\$145,441	+ 9.4 %
Greater Boston	\$262,018	\$300,911	+ 14.8 %
Northeast	\$161,623	\$185,319	+ 14.7 %
Southeast	\$ 82,398	\$ 91,325	+ 10.8 %
South Shore	\$157,111	\$178,648	+ 13.7 %
West	\$ 92,259	\$115,597	+ 25.3 %
STATEWIDE	\$196,418	\$225,089	+ 14.6 %

The data for this report reflects residential sales reported to Realtor®-affiliated multiple listing services systems in Massachusetts, including the MLS Property Information Network, Inc.; the Multiple Listing Service of the Berkshire County Board of Realtors®; Cape Cod & Islands Multiple Listing Service, Inc.; the North Bristol County Board of Realtors® MLS; and Southeastern Mass. MLS.