

MASSACHUSETTS ASSOCIATION OF REALTORS

CONDOMINIUM SALES AND AVERAGE SELLING PRICES

REGIONAL COMPARISONS FOR 4TH QUARTER OF 2001 vs 4TH QUARTER
OF 2000

CONDOS
Sales

<u>Region</u>	<u>2000</u>	<u>2001</u>	<u>Percentage Change</u>
Cape Cod	176	160	- 9.0 %
Central	412	375	- 9.0 %
Greater Boston	1,203	1,091	- 9.3 %
Northeast	799	719	-10.0 %
Southeast	40	43	+ 7.5 %
South Shore	420	337	-19.8 %
West	223	187	-16.1 %
STATEWIDE	3,273	2,912	-11.0 %

AVERAGE SELLING PRICE

<u>Region</u>	<u>2000</u>	<u>2001</u>	<u>Percentage Change</u>
Cape Cod	\$150,983	\$158,978	+ 5.3 %
Central	\$127,035	\$144,938	+14.1 %
Greater Boston	\$262,134	\$291,767	+11.3 %
Northeast	\$161,331	\$186,003	+15.3 %
Southeast	\$ 87,525	\$ 96,386	+10.1 %
South Shore	\$146,150	\$179,779	+23.0 %
West	\$113,113	\$111,643	- 1.3 %
STATEWIDE	\$187,373	\$212,036	+13.2 %