

MASSACHUSETTS ASSOCIATION OF REALTORS

CONDOMINIUM SALES AND AVERAGE SELLING PRICES

REGIONAL COMPARISONS FOR YEAR END 2000 vs YEAR END OF 1999

CONDOS
Sales

<u>Region</u>	<u>1999</u>	<u>2000</u>	<u>Percentage Change</u>
Cape Cod	720	675	- 6.3 %
Central	1,407	1,503	+ 6.8 %
Greater Boston	6,054	5,487	- 9.4 %
Northeast	3,274	3,168	- 3.2 %
Southeast	190	157	-17.4 %
South Shore	894	851	- 4.8 %
West	785	907	+15.5 %
STATEWIDE	13,324	12,748	- 4.3 %

AVERAGE SELLING PRICE

<u>Region</u>	<u>1999</u>	<u>2000</u>	<u>Percentage Change</u>
Cape Cod	\$113,774	\$143,974	+26.5 %
Central	\$103,296	\$121,049	+17.2 %
Greater Boston	\$192,240	\$234,926	+22.2 %
Northeast	\$130,934	\$149,993	+14.6 %
Southeast	\$101,800	\$ 91,405	-10.2 %
South Shore	\$126,126	\$141,841	+12.5 %
West	\$102,979	\$109,540	+ 6.4 %
STATEWIDE	\$152,558	\$178,675	+17.1 %

MASSACHUSETTS ASSOCIATION OF REALTORS YEAR END 2000 MLS SALES AND AVERAGE PRICES

	2000 Year End						1999 Year End					
	Single family sales	Single family Total \$ Volume	Average Selling Price	Condos	Condo Total \$ Volume	Average Selling Price	Single family sales	Total \$	Average Selling Price	Condos	Total \$	Average Selling Price
N. Bristol Cty	848	\$159,677,220	\$188,299	150	\$16,541,500	\$110,277	788	\$129,746,036	\$164,652	138	\$13,368,688	\$96,875
South Shore	666	\$153,949,236	\$231,155	311	\$41,635,175	\$133,875	878	\$160,670,122	\$182,996	427	\$53,443,758	\$125,161
Plymouth County	2421	\$764,713,861	\$315,867	390	\$62,529,728	\$160,333	2630	\$713,653,427	\$271,351	329	\$45,944,497	\$139,649
SOUTH SHORE	3935	\$1,078,340,317	\$274,038	851	\$120,706,403	\$141,841	4296	\$1,004,069,585	\$233,722	894	\$112,756,943	\$126,126
Gr. Fall River	566	\$104,482,222	\$184,598	96	\$7,335,527	\$76,412	693	\$101,194,810	\$146,024	85	\$6,628,151	\$77,978
Gr. New Bedford	1267	\$239,309,444	\$188,879	61	\$7,014,986	\$115,000	1347	\$216,852,139	\$160,989	105	\$12,713,845	\$121,084
SOUTHEAST	1833	\$343,791,666	\$187,557	157	\$14,350,513	\$91,405	2040	\$318,046,949	\$155,905	190	\$19,341,996	\$101,800
BOSTON	12,643	\$5,101,552,916	\$403,508	5,487	\$1,289,040,241	\$234,926	14605	\$4,730,718,848	\$323,911	6054	\$1,163,819,041	\$192,240
CAPE COD	3693	\$1,132,688,123	\$306,712	675	\$97,182,383	\$143,974	4075	\$996,655,782	\$244,578	720	\$81,917,169	\$113,774
E. Middlesex	1316	\$394,646,505	\$299,883	303	\$49,994,550	\$164,999	1420	\$365,286,473	\$257,244	353	\$49,003,304	\$138,820
Northeast	3,763	\$1,101,989,243	\$292,849	1376	\$170,750,960	\$124,092	3993	\$993,672,225	\$248,854	1319	\$141,767,622	\$107,481
Gr. Newburyport	611	\$178,634,400	\$292,364	262	\$45,338,550	\$173,048	550	\$140,665,339	\$255,755	227	\$35,960,218	\$158,415
North Shore	3370	\$1,078,104,857	\$319,912	1227	\$209,094,983	\$170,412	3632	\$993,537,908	\$273,551	1375	\$201,946,859	\$146,870
NORTHEAST	9,060	\$2,753,375,005	\$303,905	3,168	\$475,179,043	\$149,993	9595	\$2,493,161,945	\$259,840	3,274	\$428,678,003	\$130,934
Gr. Worcester	5120	\$1,107,343,536	\$216,278	1190	\$150,541,639	\$126,506	5617	\$1,089,927,578	\$194,041	1089	\$119,535,131	\$109,766
N. Worcester Cty.	2303	\$467,476,677	\$202,986	313	\$31,394,364	\$100,301	2432	\$420,641,223	\$172,961	318	\$25,802,365	\$81,140
CENTRAL	7423	\$1,574,820,213	\$212,154	1,503	\$181,936,003	\$121,049	8049	\$1,510,568,801	\$187,672	1,407	\$145,337,496	\$103,296
Berkshire Cty	1311	\$215,516,493	\$164,391	77	\$11,576,600	\$150,345	1350	\$212,227,747	\$157,206	92	\$14,736,440	\$160,179
Franklin-Hampshire	1129	\$183,500,182	\$162,533	184	\$19,293,470	\$104,856	1283	\$195,855,062	\$152,654	166	\$16,378,427	\$98,665
Gr. Springfield	3804	\$521,298,609	\$137,040	615	\$62,890,623	\$102,261	4045	\$516,805,380	\$127,764	527	\$49,723,360	\$94,352
WEST	6244	\$920,315,284	\$147,392	876	\$93,760,693	\$107,033	6,678	\$924,888,189	\$138,498	785	\$80,838,227	\$102,979
STATEWIDE	44,831	\$12,904,883,524	\$287,856	12,717	\$2,272,155,279	\$178,671	49,338	\$11,978,110,099	\$242,777	13,324	\$2,032,688,875	\$152,558