

MASSACHUSETTS ASSOCIATION OF REALTORS

CONDOMINIUM SALES AND AVERAGE SELLING PRICES

REGIONAL COMPARISONS FOR 4TH QUARTER OF 2000 vs 4TH QUARTER
OF 1999

CONDOS
Sales

<u>Region</u>	<u>1999</u>	<u>2000</u>	<u>Percentage Change</u>
Cape Cod	198	148	-25.3 %
Central	337	412	+22.3 %
Greater Boston	1,458	1,240	-15.0 %
Northeast	801	799	- 0.2 %
Southeast	56	40	-28.6 %
South Shore	164	275	+67.7 %
West	220	223	+ 1.4 %
STATEWIDE	3,234	3,137	- 3.0 %

AVERAGE SELLING PRICE

<u>Region</u>	<u>1999</u>	<u>2000</u>	<u>Percentage Change</u>
Cape Cod	\$124,922	\$152,497	+22.1 %
Central	\$112,382	\$127,035	+13.0 %
Greater Boston	\$191,172	\$250,760	+31.2 %
Northeast	\$134,591	\$161,331	+19.9 %
Southeast	\$111,166	\$ 87,525	-21.3 %
South Shore	\$131,880	\$156,667	+18.8 %
West	\$105,248	\$113,113	+ 7.5 %
STATEWIDE	\$154,653	\$186,982	+20.9 %

MASSACHUSETTS ASSOCIATION OF REALTORS FOURTH QUARTER 2000 MLS SALES AND AVERAGE PRICES

	<u>2000 Fourth Quarter</u>						<u>1999 Fourth Quarter</u>					
	<u>Single family sales</u>	<u>Single family Total \$ Volume</u>	<u>Average Selling Price</u>	<u>Condos</u>	<u>Total \$ Volume</u>	<u>Average Selling Price</u>	<u>Single family sales</u>	<u>Total \$</u>	<u>Average Selling Price</u>	<u>Condos</u>	<u>Total \$</u>	<u>Average Selling Price</u>
N. Bristol Cty	284	\$55,910,883	\$196,869	50	\$5,407,600	\$108,152	209	\$36,269,953	\$173,540	35	\$3,326,750	\$95,050
South Shore	193	\$48,990,800	\$253,838	117	\$17,508,600	\$149,646	117	\$22,862,700	\$195,408	48	\$6,210,800	\$129,392
Plymouth County	599	\$198,930,904	\$332,105	108	\$20,167,125	\$186,733	582	\$163,794,004	\$281,433	81	\$12,090,817	\$149,269
SOUTH SHORE	1076	\$303,832,587	\$282,372	275	\$43,083,325	\$156,667	908	\$222,926,657	\$245,514	164	\$21,628,367	\$131,880
Gr. Fall River	136	\$34,912,692	\$256,711	23	\$1,710,400	\$74,365	162	\$24,927,082	\$153,871	29	\$2,118,450	\$73,050
Gr. New Bedford	333	\$59,601,106	\$178,982	17	\$1,790,600	\$105,329	312	\$48,327,485	\$154,896	27	\$4,106,871	\$152,106
SOUTHEAST	469	\$94,513,798	\$201,522	40	\$3,501,000	\$87,525	474	\$73,254,567	\$154,546	56	\$6,225,321	\$111,166
BOSTON	2972	\$1,192,883,480	\$401,374	1240	\$310,942,776	\$250,760	3494	\$1,106,289,373	\$316,625	1458	\$278,728,547	\$191,172
CAPE COD	938	\$286,783,025	\$305,739	148	\$22,569,525	\$152,497	974	\$266,797,814	\$273,920	198	\$24,732,299	\$124,911
E. Middlesex	337	\$103,931,796	\$308,403	73	\$13,792,790	\$188,942	329	\$87,483,183	\$265,906	87	\$12,209,750	\$140,342
Northeast	919	\$275,396,423	\$299,670	335	\$45,460,148	\$135,702	886	\$228,592,458	\$258,005	333	\$38,162,100	\$114,601
Gr. Newburyport	153	\$47,324,775	\$309,312	63	\$10,767,174	\$170,908	138	\$36,429,819	\$263,984	55	\$8,944,523	\$162,628
North Shore	832	\$272,914,330	\$328,022	328	\$58,883,667	\$179,523	872	\$240,820,851	\$276,171	326	\$48,491,179	\$148,746
NORTHEAST	2241	\$699,567,324	\$312,167	799	\$128,903,779	\$161,331	2225	\$593,326,311	\$266,664	801	\$107,807,552	\$134,591
Gr. Worcester	1309	\$296,289,887	\$226,348	317	\$41,617,610	\$131,286	1262	\$245,424,021	\$194,472	257	\$30,509,950	\$118,716
N. Worcester Cty.	601	\$121,664,938	\$202,438	95	\$10,721,000	\$112,853	583	\$102,676,148	\$176,117	80	\$7,362,718	\$92,034
CENTRAL	1910	\$417,954,825	\$218,825	412	\$52,338,610	\$127,035	1845	\$348,100,169	\$188,672	337	\$37,872,668	\$112,382
Berkshire Cty	334	\$59,994,391	\$179,624	21	\$3,185,900	\$151,710	362	\$53,863,411	\$148,794	26	\$3,350,750	\$128,875
Franklin-Hampshi	276	\$42,829,547	\$155,180	47	\$5,204,300	\$110,730	303	\$44,932,426	\$148,292	42	\$4,692,140	\$111,718
Gr. Springfield	957	\$131,635,367	\$137,550	155	\$16,833,959	\$108,606	996	\$126,186,228	\$126,693	152	\$15,111,582	\$99,418
WEST	1567	\$234,459,305	\$149,623	223	\$25,224,159	\$113,113	1,661	\$224,982,065	\$135,450	220	\$23,154,472	\$105,248
STATEWIDE	11,173	\$3,229,994,344	\$289,089	3,137	\$586,563,174	\$186,982	11,581	\$2,835,676,956	\$244,856	3,234	\$500,149,226	\$154,653