

MASSACHUSETTS ASSOCIATION OF REALTORS®

CONDOMINIUM HOME SALES AND AVERAGE SELLING PRICES

REGIONAL COMPARISONS FOR 1995 VS 1994

CONDOS
SALES

<u>Region</u>	<u>1994</u>	<u>1995</u>	<u>Percentage Change</u>
Cape Cod	344	444	+29.1 %
Central	580	494	- 14.8 %
Greater Boston	2,970	3,191	+ 7.4 %
Northeast	1,903	1,908	+ 0.3 %
Southeast	110	105	- 4.5 %
South Shore	501	457	- 8.8 %
West	465	455	- 2.2 %
STATEWIDE	6,873	7,054	+ 2.6 %

AVERAGE SELLING PRICE

<u>Region</u>	<u>1994</u>	<u>1995</u>	<u>Percentage Change</u>
Cape Cod	\$ 83,898	\$ 94,676	+ 12.8 %
Central	\$ 75,000	\$ 79,921	+ 6.6 %
Greater Boston	\$138,062	\$141,430	+ 2.4 %
Northeast	\$ 95,106	\$ 98,603	+ 3.7 %
Southeast	\$ 63,309	\$ 70,042	+ 10.6 %
South Shore	\$102,426	\$ 108,355	+ 5.8 %
West	\$ 79,774	\$ 79,532	- 0.3 %
STATEWIDE	\$110,398	\$115,398	+ 4.5 %

MASSACHUSETTS ASSOCIATION OF REALTORS YEAR END 1995 MLS SALES AND AVERAGE PRICES

	<u>1995 Year End</u>						<u>1994 Year End</u>					
	<u>Single family sales</u>	<u>Single family Total \$ Volume</u>	<u>Average Selling Price</u>	<u>Condos</u>	<u>Total \$ Volume</u>	<u>Average Selling Price</u>	<u>Single family sales</u>	<u>Total \$</u>	<u>Average Selling Price</u>	<u>Condos</u>	<u>Total \$</u>	<u>Average Selling Price</u>
N. Bristol Cty	330	\$41,663,916	\$126,254	52	\$4,491,740	\$86,380	429	52915342	\$123,346	49	3988700	\$81,402
Plymouth/Q.SS	2591	\$481,542,068	\$185,852	405	\$45,026,329	\$111,176	3005	513249604	\$170,799	452	47326703	\$104,705
SOUTH SHORE	2921	\$523,205,984	\$179,119	457	\$49,518,069	\$108,355	3434	566164946	\$164,870	501	51315403	\$102,426
Gr. Fall River	466	\$58,516,861	\$125,573	50	\$3,728,376	\$74,568	589	74933732	\$127,222	71	4795760	\$67,546
Gr. New Bedford	1019	\$128,120,457	\$125,732	55	\$3,626,054	\$65,928	1148	141109872	\$122,918	39	2168200	\$55,595
SOUTHEAST	1485	\$186,637,318	\$125,682	105	\$7,354,430	\$70,042	1737	216043604	\$124,377	110	6963960	\$63,309
Gr. Boston	11807	\$2,760,603,459	\$233,811	3191	\$451,303,991	\$141,430	11899	2767416238	\$232,576	2970	410042699	\$138,062
CAPE COD	3120	\$495,728,487	\$158,887	444	\$42,036,048	\$94,676	2751	413543287	\$150,325	344	28861010	\$83,898
E. Middlesex	1124	\$209,109,261	\$186,040	197	\$21,936,245	\$111,351	1468	264691370	\$180,307	231	24166683	\$104,618
Gr. Haverhill	522	\$74,110,905	\$141,975	202	\$17,526,497	\$86,765	453	59809656	\$132,030	174	15720274	\$90,346
Gr. Lawrence	1274	\$274,644,608	\$215,577	227	\$18,312,060	\$80,670	1326	275680219	\$207,904	327	25054011	\$76,618
Gr. Lowell	1730	\$266,058,242	\$153,791	538	\$40,466,087	\$75,216	1946	295717236	\$151,962	490	36219665	\$73,918
Gr. Newburyport	543	\$95,158,836	\$175,246	111	\$12,731,211	\$114,696	649	107262692	\$165,274	108	10106984	\$93,583
Gr. Salem	2331	\$531,108,183	\$227,846	633	\$77,162,415	\$121,900	2556	520166687	\$203,508	573	69719207	\$121,674
NORTHEAST	7524	\$1,450,190,035	\$192,742	1908	\$188,134,515	\$98,603	8398	1523327860	\$181,392	1903	180986824	\$95,106
Gr. Worcester	2788	\$425,415,091	\$152,588	366	\$32,281,562	\$88,201	3474	521203081	\$150,030	429	34935042	\$81,434
N. Worcester Cty.	1602	\$199,970,371	\$124,825	128	\$7,199,286	\$56,244	1605	197452239	\$123,023	151	8564796	\$56,721
CENTRAL	4390	\$625,385,462	\$142,457	494	\$39,480,848	\$79,921	5079	718655320	\$141,495	580	43499838	\$75,000
Berkshire Cty	792	\$99,723,444	\$125,913	36	\$5,099,900	\$141,664	835	105490856	\$126,336	28	2947150	\$105,255
Franklin-Hampshire	1395	\$172,995,263	\$124,011	133	\$10,490,274	\$78,874	1132	144836315	\$127,947	121	10654987	\$88,058
Holyoke-Chicopee	680	\$72,350,101	\$106,397	62	\$3,892,530	\$62,783	738	81480087	\$110,407	75	5624829	\$74,998
Gr. Springfield	2341	\$269,751,057	\$115,229	224	\$16,704,526	\$74,574	2362	280494000	\$118,753	241	17867927	\$74,141
WEST	5208	\$614,819,865	\$118,053	455	\$36,187,230	\$79,532	5067	612301258	\$120,841	465	37094893	\$79,774
STATEWIDE	36,455	\$6,656,570,610	\$182,597	7,054	\$814,015,131	\$115,398	38365	6817452513	\$177,700	6873	758764627	\$110,398