

MASSACHUSETTS ASSOCIATION OF REALTORS®

CONDOMINIUM HOME SALES AND AVERAGE SELLING PRICES

REGIONAL COMPARISONS FOR 1994 VS 1993

CONDOS
SALES

<u>Region</u>	<u>1993</u>	<u>1994</u>	<u>Percentage Change</u>
Cape Cod	279	344	+ 23.3 %
Central	513	580	+ 13.1 %
Greater Boston	2,733	2,970	+ 8.7 %
Northeast	1,736	1,892	+ 9.0 %
Southeast	116	110	- 5.2 %
South Shore	404	501	+ 24.0 %
West	489	465	- 4.9 %
STATEWIDE	6,270	6,862	+ 9.4 %

AVERAGE SELLING PRICE

<u>Region</u>	<u>1993</u>	<u>1994</u>	<u>Percentage Change</u>
Cape Cod	\$ 89,024	\$ 83,898	- 5.8 %
Central	\$ 64,235	\$ 75,000	+ 16.8 %
Greater Boston	\$128,383	\$138,062	+ 7.5 %
Northeast	\$ 94,366	\$ 95,058	+ 0.7 %
Southeast	\$ 47,989	\$ 63,309	+ 31.9 %
South Shore	\$ 92,844	\$102,426	+ 10.3 %
West	\$ 81,546	\$ 79,774	- 2.2 %
STATEWIDE	\$104,535	\$110,409	+ 5.6 %

MASSACHUSETTS ASSOCIATION OF REALTORS 1994 YEAR END MLS SALES AND AVERAGE PRICES

	1994 Year-End Totals				1993 Year-End Totals			
	Single family sales	Average Selling Price	Condos	Average Selling Price	Single family sales	Average Selling Price	Condos	Average Selling Price
N. Bristol Cty	429	\$123,346	49	\$81,402	363	\$124,036	49	\$75,225
Plymouth/Q.SS	3005	\$170,798	452	\$104,705	3165	\$166,400	355	\$95,276
SOUTH SHORE	3434	\$164,870	501	\$102,426	3528	\$162,041	404	\$92,844
Gr. Fall River	589	\$127,222	71	\$67,546	570	\$122,842	60	\$51,411
Gr. New Bedford	1148	\$122,918	39	\$55,595	907	\$119,512	56	\$44,323
SOUTHEAST	1737	\$124,377	110	\$63,309	1477	\$120,798	116	\$47,989
Gr. Boston	11899	\$232,576	2970	\$138,062	11713	\$218,530	2733	\$128,383
CAPE COD	2751	\$150,325	344	\$83,898	2537	\$146,517	279	\$89,024
E. Middlesex	1468	\$180,307	231	\$104,618	1781	\$174,624	286	\$106,519
Gr. Haverhill	453	\$132,030	174	\$90,346	441	\$128,713	140	\$71,497
Gr. Lawrence	1326	\$207,904	327	\$76,618	1229	\$198,587	262	\$80,508
Gr. Lowell	1946	\$151,962	490	\$73,918	1919	\$152,953	383	\$79,994
Gr. Newburyport	649	\$165,274	108	\$93,583	657	\$165,295	90	\$98,480
Gr. Salem	2556	\$203,508	573	\$121,674	2415	\$201,087	575	\$109,132
NORTHEAST	8398	\$181,392	1903	\$95,106	8442	\$177,632	1736	\$94,366
Gr. Worcester	3474	\$150,030	429	\$81,434	3305	\$146,100	334	\$76,693
N. Worcester Cty.	1605	\$123,023	151	\$56,721	1587	\$119,876	179	\$40,991
CENTRAL	5079	\$141,495	580	\$75,000	4892	\$137,593	513	\$64,235
Berkshire Cty	835	\$126,336	28	\$105,255	819	\$123,492	43	\$128,271
Franklin-Hampshire	1132	\$127,947	121	\$88,058	1024	\$130,788	129	\$78,866
Holyoke-Chicopee	738	\$110,407	75	\$74,998	596	\$112,185	92	\$74,378
Gr. Springfield	2362	\$118,753	241	\$74,141	2290	\$125,339	225	\$77,083
WEST	5067	\$120,841	465	\$79,774	4729	\$124,541	489	\$81,546
STATEWIDE	38,365	\$177,700	6,873	\$110,398	37318	\$172,653	6,270	\$104,535