

MASSACHUSETTS ASSOCIATION OF REALTORS®

CONDOMINIUM HOME SALES AND AVERAGE SELLING PRICES

REGIONAL COMPARISONS FOR 1992 VS 1991

<u>Region</u>	<u>1991</u>	<u>1992</u>	<u>Percentage Change</u>
Cape Cod	168	241	+ 43.5 %
Central	262	329	+ 25.6 %
Greater Boston	1,684	1,942	+ 15.3 %
Northeast	919	1,342	+ 46.0 %
Southeast	335	532	+ 58.8 %
West	400	420	+ 5.0 %
STATEWIDE	3,768	4,806	+ 27.5 %

AVERAGE SELLING PRICE

<u>Region</u>	<u>1991</u>	<u>1992</u>	<u>Percentage Change</u>
Cape Cod	\$ 94,244	\$ 92,257	- 2.1 %
Central	\$ 81,044	\$ 70,681	- 12.8 %
Greater Boston	\$130,034	\$123,605	- 4.9 %
Northeast	\$ 99,425	\$ 92,996	- 6.5 %
Southeast	\$103,812	\$ 89,310	- 14.0 %
West	\$ 92,550	\$ 89,503	- 3.3 %
STATEWIDE	\$111,256	\$103,086	- 7.3 %

MASSACHUSETTS ASSOCIATION OF REALTORS YEAR END 1992 MLS SALES AND AVERAGE PRICES

	1992 Year End Totals				1991 Year End Totals			
	Single family sales	Average Selling Price	Condos	Average Selling Price	Single family sales	Average Selling Price	Condos	Average Selling Price
N. Bristol Cty	312	\$125,122	33	\$80,921	228	\$125,413	26	\$87,085
Plymouth/Q.SS	2544	\$163,904	325	\$103,023	2218	\$172,967	215	\$116,385
SOUTH SHORE	2856	\$159,667	358	\$100,986	2,446	\$168,534	241	\$113,224
Gr. Fall River	474	\$125,970	40	\$58,666	299	\$131,685	31	\$52,223
Gr. New Bedford	831	\$123,107	49	\$50,729	577	\$124,275	10	\$101,520
SOUTHEAST	1305	\$124,147	89	\$54,296	876	\$126,804	41	\$64,246
Gr. Boston	11,151	\$215,738	2247	\$120,955	9,363	\$215,342	1737	\$128,862
CAPE COD	2,324	\$151,208	241	\$92,257	1773	\$157,038	168	\$94,244
E. Middlesex	1571	\$172,914	195	\$103,008	1445	\$171,913	134	\$104,771
Gr. Haverhill	365	\$132,135	96	\$78,167	302	\$136,831	64	\$83,035
Gr. Lawrence	1180	\$199,723	219	\$75,736	1000	\$204,804	175	\$86,233
Gr. Lowell	1835	\$151,981	323	\$83,557	1305	\$155,115	183	\$85,201
Gr. Newburyport	619	\$153,915	109	\$99,757	574	\$156,776	90	\$106,783
Gr. Salem	2110	\$195,671	400	\$106,904	1768	\$207,112	273	\$116,208
NORTHEAST	7680	\$174,814	1342	\$92,996	6,394	\$180,345	919	\$99,425
Gr. Worcester	2817	\$141,830	282	\$81,306	1941	\$147,308	187	\$82,649
N. Worcesl	1281	\$122,902	109	\$51,951	1045	\$132,537	75	\$77,041
CENTRAL	4098	\$135,913	391	\$73,123	2,986	\$142,139	262	\$81,044
Berkshire Cty	842	\$127,281	37	\$137,214	734	\$128,701	26	\$150,664
Franklin-Hampshire	940	\$128,966	90	\$83,086	853	\$132,487	101	\$91,059
Holyoke-Chicopee	514	\$113,376	83	\$78,320	464	\$117,551	94	\$74,326
Gr. Springfield	2,074	\$126,382	185	\$85,492	1,756	\$128,916	145	\$93,241
WEST	4370	\$125,581	395	\$88,281	3807	\$128,289	366	\$91,859
STATEWIDE	33,784	\$172,274	5,063	\$103,351	27,645	\$176,666	3,734	\$111,358