

MASSACHUSETTS ASSOCIATION OF REALTORS®

CONDOMINIUM HOME SALES AND AVERAGE SELLING PRICES

REGIONAL COMPARISONS FOR 1991 VS 1990

CONDOS  
SALES

<u>Region</u>	<u>1990</u>	<u>1991</u>	<u>Percentage Change</u>
Cape Cod	122	168	+ 37.7 %
Central	278	262	- 5.8 %
Greater Boston	1,372	1,727	+ 25.9 %
Northeast	689	834	+ 21.0 %
Southeast	289	332	+ 14.9 %
West	359	374	+ 4.2 %
STATEWIDE	3,109	3,697	+ 18.9 %

AVERAGE SELLING PRICE

<u>Region</u>	<u>1990</u>	<u>1991</u>	<u>Percentage Change</u>
Cape Cod	\$119,337	\$ 94,244	- 21.0 %
Central	\$109,484	\$ 81,044	- 26.0 %
Greater Boston	\$139,833	\$130,155	- 6.9 %
Northeast	\$115,678	\$ 98,353	- 15.0 %
Southeast	\$117,057	\$104,096	- 11.1 %
West	\$ 99,057	\$ 88,511	- 10.6 %
STATEWIDE	\$124,136	\$111,316	- 10.3 %

MASSACHUSETTS ASSOCIATION OF REALTORS YEAR END 1995 MLS SALES AND AVERAGE PRICES

	<i>1991 Year End</i>				<i>1990 Year End</i>			<i>Average Selling Price</i>
	<i>Single family sales</i>	<i>Average Selling Price</i>	<i>Condos</i>	<i>Average Selling Price</i>	<i>Single family sales</i>	<i>Average Selling Price</i>	<i>Condos</i>	
N. Bristol Cty	228	\$125,413	26	\$87,085	226	\$131,539	12	\$109,784
Plymouth/Q.SS	2218	\$172,967	215	\$116,385	2076	\$186,229	194	\$90,845
<b>SOUTH SHORE</b>	<b>2446</b>	<b>\$168,534</b>	<b>241</b>	<b>\$113,224</b>	<b>2302</b>	<b>\$180,860</b>	<b>206</b>	<b>\$91,948</b>
Gr. Fall River	299	\$131,685	31	\$52,223	327	\$90,048	16	\$83,275
Gr. New Bedford	577	\$124,275	10	\$101,520				
<b>SOUTHEAST</b>	<b>876</b>	<b>\$126,804</b>	<b>41</b>	<b>\$64,246</b>	<b>327</b>	<b>\$90,048</b>	<b>16</b>	<b>\$83,275</b>
<b>Gr. Boston</b>	9385	\$215,349	1724	\$130,123	7697	\$238,580	1439	\$137,687
<b>CAPE COD</b>	1773	\$156,609	168	\$94,244	1357	\$172,513	122	\$119,337
E. Middlesex	1445	\$171,913	136	\$103,231	1090	\$181,804	100	\$119,970
Gr. Haverhill	318	\$132,963	67	\$83,281	221	\$142,782	43	\$101,271
Gr. Lawrence	1000	\$204,803	175	\$86,232	808	\$213,524	149	\$106,634
Gr. Lowell	1305	\$155,070	183	\$85,201	1286	\$165,070	193	\$104,647
Gr. Newburyport	unavailable	conversion						
Gr. Salem	1768	\$207,112	273	\$116,208	1410	\$205,349	204	\$133,652
<b>NORTHEAST</b>	<b>5836</b>	<b>\$182,323</b>	<b>834</b>	<b>\$98,353</b>	<b>4815</b>	<b>\$187,761</b>	<b>689</b>	<b>\$115,678</b>
Gr. Worcester	1958	\$147,148	187	\$82,649	1864	\$155,587	196	\$116,148
N. Worcester Cty.	1045	\$132,537	75	\$77,041	1013	\$143,087	82	\$93,555
<b>CENTRAL</b>	<b>3003</b>	<b>\$142,064</b>	<b>262</b>	<b>\$81,044</b>	<b>2877</b>	<b>\$151,186</b>	<b>278</b>	<b>\$109,484</b>
Berkshire Cty	734	\$128,701	26	\$150,644				
Franklin-Hampshire	853	\$132,488	101	\$91,058	864	\$139,022	107	\$97,165
Holyoke-Chicopee	501	\$116,877	95	\$78,144	511	\$122,845	56	\$84,488
Gr. Springfield	1907	\$129,504	178	\$92,599	1832	\$132,658	196	\$83,844
<b>WEST</b>	<b>3995</b>	<b>\$128,410</b>	<b>400</b>	<b>\$92,550</b>	<b>3207</b>	<b>\$132,809</b>	<b>359</b>	<b>\$87,915</b>
<b>STATEWIDE</b>	<b>27,314</b>	<b>\$176,675</b>	<b>3,670</b>	<b>\$111,817</b>	<b>22582</b>	<b>\$189,584</b>	<b>3109</b>	<b>\$120,510</b>