

MASSACHUSETTS ASSOCIATION OF REALTORS

Detached Single-family Home Sales

<u>April '00</u>	<u>April '01</u>	<u>% Change</u>
3,034	2,965	- 2.3%
<u>March '01</u>	<u>April '01</u>	<u>% Change</u>
2,922	2,965	+ 1.5%

Condominium Sales

<u>April '00</u>	<u>April '01</u>	<u>% Change</u>
946	955	+ 1.0%
<u>March '01</u>	<u>April '01</u>	<u>% Change</u>
958	955	- 0.3%

Detached Single-family Home Average Selling Price

<u>April '00</u>	<u>April '01</u>	<u>% Change</u>
\$258,200	\$277,663	+ 7.5%
<u>March '01</u>	<u>April '01</u>	<u>% Change</u>
\$274,078	\$277,663	+ 1.3%

Condominium Average Selling Price

<u>April '00</u>	<u>April '01</u>	<u>% Change</u>
\$165,796	\$195,262	+ 17.8%
<u>March '01</u>	<u>April '01</u>	<u>% Change</u>
\$187,393	\$195,262	+ 4.2%

NOTE: Figures reflect data from 5 of 6 REALTOR-affiliated Multiple Listing Services in Massachusetts as of May 22, 2001. Data for April 2001 was unavailable from the Cape Cod & Islands MLS for this report. As a result, data from this jurisdiction has been subtracted out of all time periods to provide accurate monthly comparisons.

## Single-Family Home Sales by Region

### Gr. Boston

<u>April '95</u> 499	<u>April '96</u> 1,145	<u>% Change</u> 129%
<u>March '96</u> 728	<u>April '96</u> 1,145	<u>% Change</u> 57.3%

### Cape Cod & Islands

<u>April '95</u> 182	<u>April '96</u> 336	<u>% Change</u> 84.6%
<u>March '96</u> 202	<u>April '96</u> 336	<u>% Change</u> 66.3%

### Southeastern Mass.

<u>April '95</u> 122	<u>April '96</u> 162	<u>% Change</u> 32.8%
<u>March '96</u> 144	<u>April '96</u> 162	<u>% Change</u> 12.5%

### Gr. Springfield

<u>April '95</u> 159	<u>April '96</u> 218	<u>% Change</u> 37.1%
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